

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA

Comprehensive Annual Financial Report For the Fiscal Year Ended June 30, 2010



# Tri-Cities Airport Commission Blountville, Tennessee

## **A Joint Venture of**

Bristol, TN Bristol, VA Johnson City, TN Kingsport, TN Sullivan County, TN Washington County, TN



Comprehensive Annual Financial Report For the Fiscal Year Ended June 30, 2010

## **TRI-CITIES AIRPORT COMMISSION**

## **TABLE OF CONTENTS**

			Page
I.		ory Section Airport Commission Vision and Mission Statement	3
		Airport Commission Vision and Wission Statement  Airport Commission Members and Senior Staff	4
		Fransmittal	5
		ertificate of Achievement	15
		tional Chart	17
II.	Financial	Section	19
	Independ	dent Auditors' Report	25
	_	ment's Discussion and Analysis	27
	Basic Fina	ancial Statements	41
	Balanc	e Sheet	43
	Statem	ent of Revenues, Expenses and Changes in Net Assets	45
		ent of Cash Flows	52
	Notes t	o the Basic Financial Statements	57
	•	Supplemental Schedule:	
	Schedi	ule of Funding Progress	73
		ental Schedules: ule of Expenditures of Federal Awards	77
		o the Schedule of Expenditures of Federal Awards	78
		arison of Actual Expenditures to Budget	79
	•	ule of Expenditures of State Awards	88
		arison of Actual Expenditures to Budget	89
III.	Statistical	Section (unaudited)	113
		Section Narrative	115
	Table 1:	Net Assets and Changes in Net Assets - Last Ten Fiscal Years	117
	Table 2:	Changes in Cash and Cash Equivalents - Last Ten Fiscal Years	118
	Table 3:	Reserved Funds - Last Ten Fiscal Years	119
	Table 4:	Principal Revenue Sources and Revenues Per Enplaned Passengers - Last Ten Fiscal Years	120
	Table 5:	Revenue Rates - Last Ten Fiscal Years	121
	Table 6:	Enplaned Passengers - Last Ten Fiscal Years	122
	Table 7a:	Airline Landed Weights - Last Ten Fiscal Years	123
	Table 7b:	Cargo Landed Weights - Last Ten Fiscal Years	124
	Table 8:	Aircraft Movements Summary - Last Ten Fiscal Years	125
	Table 9:	Air Cargo, Freight & Mail - Last Ten Calendar Years	126

#### **TABLE OF CONTENTS**

	Page
Table 10: Debt Service Coverage - Last Ten Fiscal Years Table 11: Ratios of Outstanding Debt and Debt Service Table 12: Passenger Facility Charges - Last Ten Fiscal Ye Table 13: Customer Facility Charges - Last Eight Fiscal Ye Table 14: Demographic data - Population - Last Ten Cal Table 15: Demographic data - Per Capita Income - Last Table 16: Demographic data - Unemployment Rate Per Table 17: Demographic data - Top Ten Employers in Reg Table 18: Full-time Equivalent Employees by Departmen Table 19: Insurance in Force Table 20: Capital Asset Allocation and Funding - Last Te Table 21: Flow of Funds Table 22: Location of Airport Table 23: Capital Asset Information	ars 129 ears 130 lendar Years 131 t Ten Calendar Years 132 centage- Last Ten Calei 133 gion 134 t - Last Ten Fiscal Years 135
IV. Compliance Section	141
Internal Control and Compliance Section Independent Auditors' Report on Compliance and on Financial Reporting and on Compliance and Other M of Financial Statements Performed in Accordance with Government Auditing Standards	
Independent Auditors' Report on Compliance with Re Could Have a Direct and Material Effect on Each Maj Internal Control Over Compliance in Accordance wit	or Program and on
Schedule of Findings and Questioned Costs	149
Passenger Facility Charges Section Independent Auditors' Report on Compliance and on Compliance Applicable to Passenger Facility Charge The Schedule of Passenger Facility Charges, Investme Related Expenditures	Program and on
Schedule of Findings and Questioned Costs Passenger Facility Charge Program	155
Schedule of Passenger Facility Charges, Investment In Related Expenditures	ncome, and 156

# Introduction

- Table of Contents
- Letter of Transmittal
- Certificate of Achievement
- Organizational Chart



# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA

## **Vision**

To be a premier air transportation center and a catalyst for economic growth

## **Mission**

To support economic growth by providing the best available facilities and service for passengers, air cargo, corporate and general aviation



# TRI-CITIES AIRPORT COMMISSION

#### **COMMISSIONERS & SENIOR STAFF**

As of June 30, 2010

#### **Airport Commissioners**

Ken Maness, Chairman
Mayor Jim Rector, Vice-Chairman
Joe L. Wilson, Secretary-Treasurer
Dr. Frank Anderson
James "Moe" Brotherton
Mayor Steve Godsey
Mayor George Jaynes
Dan Mahoney
Mayor Jane Myron
J. Parker Smith
John Abe Teague
Fred S. Testa

## **Airport Senior Staff**

Patrick W. Wilson, Executive Director
William J. Anderson, Director of Finance
David Jones, Director of Operations
Melissa Thomas, Director of Marketing & Air Service Development
Kathy Yakley, Manager of HR & Administrative Services
Mark Canty, Trade Development Specialist



#### ≈≈ Letter of Transmittal ≈≈≈

November 19, 2010

#### To the Members of the Tri-Cities Airport Commission:

This "Comprehensive Annual Financial Report" (CAFR) of the Tri-Cities Airport Commission for the year ended June 30, 2010 is hereby submitted. This report was prepared in accordance with generally accepted accounting principles (GAAP) and audited in accordance with generally accepted auditing standards by Blackburn, Childers, & Steagall, PLC.

The Accounting Department of the Tri-Cities Airport Commission has prepared this report and assumes full responsibility for the accuracy of the data, and the completeness & fairness of the presentation, including all disclosures. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner that presents fairly the financial position and results of operations of the proprietary fund of Tri-Cities Airport Commission.

The CAFR is presented in four sections: (i.) the Introductory Section, which is unaudited, contains the Airport's vision and mission statements, a list of the Tri-Cities Airport Commission's appointed officials and key staff members, and the "Letter of Transmittal"; (ii.) the Financial Section includes the independent auditors' report, the "Management's Discussion and Analysis" of the financial condition of the Commission, the financial statements and notes to the statements and the supplementary information; (iii.) the Statistical Section includes selected unaudited financial and demographic information; and, (iv.) the Compliance section includes the Auditor's report on compliance and Internal Control over financial reporting in accordance with Government Auditing Standards and with the U. S. Office of Management and Budget Circular A-133.

The CAFR was prepared using the guidelines set forth by the Government Finance Officers Association of the United States and Canada (GFOA) to be eligible for application of the Certificate of Achievement Award. The guidelines require management to provide a narrative introduction, overview, and analysis to accompany the financial statements in the form of a "Management Discussion and Analysis" (MD&A). This "Letter of Transmittal" should be read in conjunction with the MD&A that is located in the Financial Section.

#### REPORTING ENTITY

The Tri-Cities Airport Commission is jointly owned and administered by six cities and counties. The Airport Commission is charged with the responsibility of directing the development, operation, maintenance, control and administration of the Tri-Cities Regional Airport, TN / VA.

The Airport Commission is composed of twelve persons, each with one vote. Each owner of the Airport is entitled to appoint a specified number of Commissioners as follows:

Governmental Entity	<u>Ownership</u>	<u>Representation</u>
Washington County, Tennessee	20 percent	3 Commissioners
City of Johnson City, Tennessee	20 Percent	3 Commissioners
Sullivan County, Tennessee	20 Percent	2 Commissioners
City of Kingsport, Tennessee	20 Percent	2 Commissioners
City of Bristol, Tennessee	10 Percent	1 Commissioner
City of Bristol, Virginia	10 Percent	1 Commissioner

The officers of the Commission consist of a Chairman, Vice-Chairman, and a Secretary-Treasurer. The Commission currently has five standing committees. These committees are advisory in nature but are authorized to make decisions that are binding on the full Commission with prior approval by the Commission. The current committees are: Executive Committee, Administration/Operations Committee, Marketing Committee, Airfield Development Committee, and the Air Cargo and Trade Development Committee.

#### **MANAGEMENT**

The Airport Commission hires an executive director to head up the management of the Airport. The executive director oversees a staff of approximately 44 full-time and 21 part-time employees. The staff is responsible for the day-to-day administrative, financial, operational and personnel matters relating to the Tri-Cities Regional Airport TN / VA.

There are eleven departments overseeing the activities at the Tri-Cities Regional Airport. The Executive Director, Patrick Wilson, heads the Administrative Department and oversees the operations, marketing, finance and air cargo & trade development departments.

Mr. David Jones, Director of Operations, oversees the access control, janitorial, maintenance, public safety and engineering services departments. The Operations department also ensures that the Airport complies with FAA standards and regulations. The Operations department is also responsible for preparing state and federal grant applications and coordinates the efforts of engineers, consultants, and others to complete the design and construction of all capital improvement projects at the Airport.

Bill Anderson, Director of Finance, oversees all the accounting functions, including the Airport's budgets, audits, payables, receivables, payroll and all financial reporting. All financial obligations and/or indebtedness are handled in the finance department.

Melissa Thomas, Director of Marketing and Air Service Development, oversees the marketing department handling advertising, public and airline relations and marketing the Airport to passengers and prospective airlines. She also oversees the Airport Services staff, supervised by Karen Weaver, who assists passengers and provides business and postal services in the terminal.

Kathy Yakley, Manager of Human Resources and Administrative Services, is responsible for employee relations and benefits, retirement programs and property administration.

Mark Canty, Air Cargo & Trade Development Specialist, is responsible for promoting air cargo, administration of Foreign Trade Zone No. 204, development and maintenance of programs and initiatives designed to foster international trade, and marketing and promotion of the U.S. Customs station within the Tri-Cities Region.

#### THE AIRPORT TODAY

Tri-Cities Regional Airport is centrally located between the Tennessee cities of Bristol, Kingsport, Johnson City, and Bristol, Virginia and serves Northeast Tennessee, Southwest Virginia, North Carolina and Kentucky. The Tri-Cities region is strategically located within a day's drive of more than 70 percent of the nation's population.

The region offers a wide range of market benefits including a 60-mile trade population of approximately1 million, a large manufacturing sector, exceptional interstate highway network and 27 regional industrial parks with more than 2,500 acres of developable property.

The Airport's property covers approximately 1,280 acres of land, 89 acres in easements, and a 113,532-sf passenger terminal building with ample short-term and long-term parking, passenger services, national rental car brands, restaurant and bar, gift shop, business center and free wireless internet.

A13,000-sf Air Cargo Logistics Center houses US Customs & Border Protection Port #2027 and Foreign-Trade-Zone #204. The site includes a 485 ft. x 360 ft. cargo ramp, 75-ft-wide taxiway system, speculative building space, and a 35-acre development area with direct airfield access.

Port #2027, a federally staffed, full-service customs station, allows for passengers and imported goods to clear Customs in Tri-Cities and avoid congestion and delays common at larger Ports of Entry.

A fixed based operator (FBO) is housed on Airport property to accommodate private and corporate aircraft operations. The FBO serves as the point-of-entry for customers who are not using commercial airline service and provides aircraft storage, fuel and maintenance services.

As the physical link between passengers and the air transportation network, the Airport Commission strives to provide air service to meet passenger demand. Historically, Tri-Cities' passenger base has been business oriented, and that trend is expected to continue. However, with the addition of low fare service to Florida destinations, the percentage of leisure traffic is expected to grow in the future.

TRI offers four airlines serving passengers through six connecting hubs and leisure destinations. Delta Connection provides service to Atlanta and Detroit, US Airways Express serves Charlotte, American Eagle provides direct service to Chicago, and Allegiant offers service to Orlando & St. Petersburg/Clearwater.

#### **ECONOMIC CONDITIONS AND OUTLOOK**

#### <u>Airport</u>

Historically, passengers traveling on business have accounted for approximately 60 percent of the customer base. While that percentage has varied through the years depending on fare levels, TRI's air service and fare structure continue to be geared toward business travel, providing the stability to weather economic downturns. However, with a business market and only three network carriers, TRI is subject to higher fares and potentially vulnerable to airline bankruptcies and mergers.

During the 2010 fiscal year, passenger aircraft loads increased 12.8%, which was impacted by the reduction of 14.3% available aircraft seats. Net passenger traffic was reduced by 4.1% during fiscal year 2010. During the last quarter of fiscal year 2010, the Airport was busily preparing for daily direct flight service to Chicago's O'Hare International Airport via American Eagle, which began flights on July 2, 2010.

#### Local Economy

The Tri-Cities Airport Commission uses quarterly data produced by the East Tennessee State University Bureau of Business and Economic Research to monitor national and regional economic conditions. Retail performance continued to recover during 2010 in the United States and the State of Tennessee. Nationally, dollar sales volume increased for the third quarter in a row – growing 7.0% during the second quarter of 2009. In Tennessee, the ten quarter decline in retail activity ended as dollar sales increased 3.5% to \$19.7 billion. Sales volume was 1.7% above 2009 levels, marking the first increase in inflation adjusted sales since mid-2007.

Adjusted for inflation, the Tri-Cities combined statistical area saw an increase in sales activity of 3.9% during the second quarter of 2010. Consumer confidence in the region continues to be affected by the world-wide recession. The consensus is that consumers will gradually increase their spending in response to slow job growth and continued price stability.

The Tri-Cities labor market showed signs of recovery during the second quarter of 2010. Area employment increased for the first time since 2008, expanding by .4% to 224,688 for a gain of over 800 jobs, compared to the same period in 2009.

Generally, national economic decreases do result in reduced air travel. Due to reduced economic conditions, travel trends at Tri-Cities Regional Airport may continue to show reduced passenger loads in the near future.

#### **CAPITAL PLANNING**

Through the Airport's master planning process, the Commission lays out a Capital Improvement Program on a rolling five-year basis. Most of these projects are funded from federal and state grant funds generated from Federal and State aviation user fees. A Capital Improvement Program is prepared annually for a five-year period outlining project descriptions and funding sources. Priorities are set in conjunction with the Airport's Master Plan and strategic plan. The priorities for FY 2010 were as follows:

- 1) Safety and security for all users of the Airport;
- 2) Projects deemed to meet air carrier passenger needs and demands;
- 3) Projects deemed to meet demands of general aviation, corporate, and cargo users;
- 4) Implement projects that will generate new revenue sources; and Implement projects that will maximize all sources of funding and availability.

#### FINANCIAL INFORMATION

#### Internal Controls

Management of the Tri-Cities Airport Commission is responsible for establishing and maintaining an internal control structure designed to ensure that: (i.) the assets of Tri-Cities Airport Commission are protected from loss, theft or misuse; (ii.) to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles; and, (iii.) that federal financial assistance programs are managed in compliance with applicable laws and regulations.

The Airport Commission applied the concept of reasonable assurance in establishing internal controls. These assurances recognize that: (i.) the cost of a control should not exceed the benefits likely to be derived; and (ii.) the valuation of costs and benefits requires estimates and judgments by management.

As part of Tri-Cities Airport Commission's single audit, tests were made of the Airport Commission's internal control structure and of its compliance with applicable laws and regulations, including those related to federal financial assistance programs. Although an opinion on the Airport Commission's internal control system or its compliance with laws and regulations was not given, the audit for the year-ended June 30, 2010 disclosed no material internal control weaknesses or material violations of laws and regulations.

#### Operating Budget

An annual operating budget is prepared and approved by the Tri-Cities Airport Commission. All appropriations for operating expenditures lapse at the end of the fiscal year and must be reappropriated for the following year. A Capital Projects Budget is approved annually with the appropriated funds remaining intact until completion of the project.

The Tri-Cities Airport Commission continues to meet its responsibility for sound financial management. The Airport Commission is self-supporting through user fees of the Airport and has not received local tax dollars since 1967.

#### PENSION TRUST FUND OPERATIONS

The employees of the Tri-Cities Airport Commission are members of the Political Subdivision Pension Plan, an agent multiple-employer defined benefit pension plan that is administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement benefits and death and disability benefits. Tri-Cities Airport Commission participates in the TCRS as an individual entity and is liable for all costs associated with the operation and administration of their plan.

The Airport Commission adopted a noncontributory plan for its employees and is required to contribute at an actuarially determined rate, which for the fiscal year ending June 30, 2010 was 18.13%.

#### **DEBT ADMINISTRATION**

The Airport Commission is a joint venture between two counties and four cities and does not have the power to issue bonds. For this reason, in 1995 Sullivan County, Tennessee, one of the owners, took the lead and issued bonds totaling \$7,055,000. The bonds were to be repaid over a twenty-year period with the average interest rate of 5.715%. An inter-governmental agreement was executed between all of the owners for liability based on their pro-rata share of ownership. The bonds are to be repaid first from Passenger Facility Charges, then all other operating revenues and reserves of the Airport, and lastly, from the owners of the Airport. This was the first time in the history of the Airport that any long-term borrowing had been implemented.

This debt was refinanced on August 14, 2003 in an effort to take advantage of the lower interest rates. The average coupon rate was reduced from 5.872% to 3.913%. The maturity remained the same, June 2015. The savings was taken upfront and will be used to fund the debt service escrow that was originally funded from Airport reserves. The reserves will be brought back under the Airport's dedicated fund and be available for other uses.

New Airport Revenue and Tax Bonds (Taxable), Series 2003 in the amount of \$5,000,000 were issued in August 2003. These bonds were issued to provide funding to: (a.) construct additional parking facilities; (b.) construct a Rental Car Ready and Return area; (c.) construct a rental car service facility; and, (d.) construct an air cargo center. The debt will be paid from a customer facility charge for the rental car projects, (70 percent of the total indebtedness) and airport operating revenue. These Bonds will mature June 2023.

The outstanding Bond debt of the Tri-Cities Airport Commission was \$6.605 million at June 30, 2010.

#### **CASH MANAGEMENT POLICIES**

The Investment Policy of the Airport Commission sets the criteria for surplus funds. The Airport Commission consolidates cash balances from all funds to maximize investment earnings. The primary objectives of investment activities are safety, liquidity, and yield.

The Tri-Cities Airport Commission is authorized to make direct investments in bonds, notes or treasury bills of the U. S. Government and obligations guaranteed by the U. S. Government or any of its agencies. These investments may not have maturity greater than two years, except as set out in Tennessee state law. Investments may also be made in the Tennessee State Pooled Investment Fund and in repurchase agreements with state approval.

#### **RISK MANAGEMENT**

The Tri-Cities Airport Commission is fully insured and carries insurance coverage with commercial insurance carriers in amounts sufficient to meet the Airport Commission's reasonable exposure. All tenants and lessees are required to carry specified amounts of insurance coverage, naming the Airport Commission as an additional insured. All contractors engaged in construction projects are required to meet minimum requirements as specified in the bid documents.

In addition to the insurance policies carried by the Airport Commission, a restricted investment account was established in 1987 as a self-insurance contingency fund to cover any claims not covered by insurance.

#### OTHER INFORMATION

#### Independent Audit

As required by state statues, the Tri-Cities Airport Commission requires an annual independent audit by a Certified Public Accountant. The selection is administered by the Administration/Operations Committee with final approval by the full Commission. The firm of Blackburn, Childers & Steagall, PLC was selected to perform the independent audit for the year ending June 30, 2010. The audit is also used to meet the requirements and all revisions of the federal Single Audit Act of 1996, and the related U.S. Office of Management and Budget's Circular A-133. Generally accepted auditing standards were used by the auditors in conducting their audit.

The auditor's report on the financial statements is included in the Financial Section of this report. Their independent auditors' report on internal controls and compliance with applicable laws and regulations are located at the end of the financial section.

#### **Awards**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Tri-Cities Airport Commission for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2009. This was the 11th consecutive year that the Airport has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The Tri-Cities Regional Airport has received the Front Door Award for the 17th year. This award is presented by the Tennessee Department of Economic and Community Development, the Tennessee Department of Transportation, and the Tennessee Aeronautics Division, and recognizes airports as valuable community resources in economic development.

#### **ACKNOWLEDGMENTS**

We would like to take this opportunity to thank the Airport Commission for their leadership and support in planning and conducting the financial operations of the Airport. We would also like to recognize the efforts of the senior staff, David Jones, Melissa Thomas, Kathy Yakley, and Mark Canty for their contributions to this financial report. A special thanks is given to the accounting department staff, Janice Lynch, Tim Cartwright, and Teresa Acklin for their hard work and dedication.

Respectfully submitted,

Patrick W. Wilson

Patrick W. Wilson

**Executive Director** 

William J. Anderson, CPA Director of Finance

William . Anderson

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Tri-Cities Airport Commission Tennessee

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2009

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

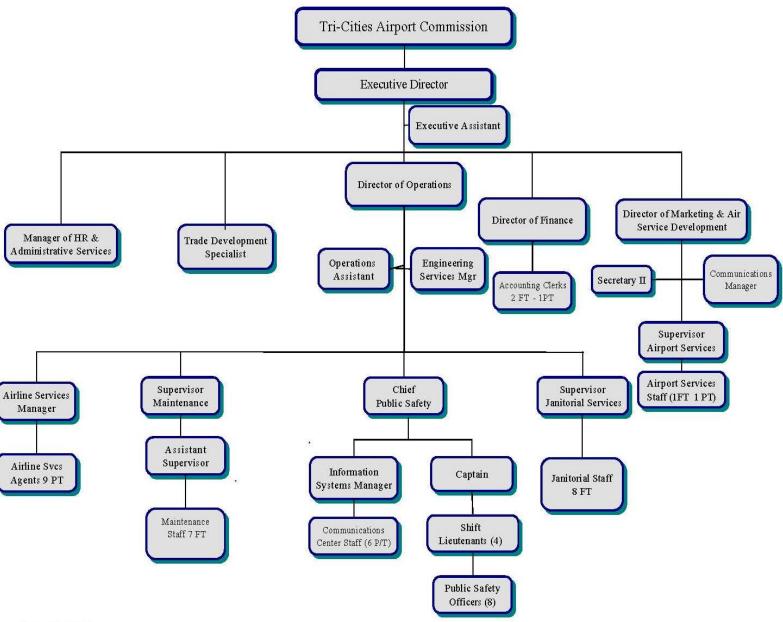
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President

**Executive Director** 



# TRI-CITIES AIRPORT COMMISSION ORGANIZATION CHART



**Financial Section** 



# **Financial**

- Independent Auditors' Report
- Management's Discussion and Analysis
- Basic Financial Statements
- Supplemental Schedules



# Tri-Cities Airport Commission Blountville, Tennessee

# **Basic Financial Statements**

With

Independent Auditors' Report

And

**Supplemental Information** 

For the Year Ended June 30, 2010







CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

REGIONAL EXPERTISE - LOCAL SERVICE

American Institute of Certified Public Accountants

#### INDEPENDENT AUDITORS' REPORT

To the Honorable Commissioners of the Tri-Cities Airport Commission P.O. Box 1055 Blountville, Tennessee 37617

We have audited the accompanying basic financial statements of the Tri-Cities Airport Commission as of and for the year ended June 30, 2010, as listed in the table of contents. These financial statements are the responsibility of the management of the Tri-Cities Airport Commission. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Tri-Cities Airport Commission as of June 30, 2010 and the changes in financial position and the cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 19, 2010, on our consideration of the Tri-Cities Airport Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and important for assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the schedule of funding progress for the Tri-Cities Airport Commission Employee Retirement System on pages 27 - 39 and page 73 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical

To the Honorable Commissioners of the Tri-Cities Airport Commission Page 2

context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Tri-Cities Airport Commission's basic financial statements as a whole. The introductory section, supplemental schedules, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments and Non-Profit Organizations, and is also not a required part of the basic financial statements. The schedule of expenditures of federal awards and the supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

> Blackburn, Children & Steagall, PlC BLACKBURN, CHILDERS & STEAGALL, PLC

November 19, 2010

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)

The following Management Discussion and Analysis (MD&A) of the Tri-Cities Regional Airport, TN/VA's activities and financial performance provides an overview of the Tri-Cities Airport Commission's basic financial statements for the fiscal year ended June 30, 2010. The Tri-Cities Airport Commission is the governing entity operating the Tri-Cities Regional Airport. This MD&A should be read in conjunction with the "Letter of Transmittal" included in the Introduction Section and the Commission's financial statements following this section.

#### **Overview of the Financial Statements**

The Financial Section of this annual report consists of five parts: (i.) Management's Discussion and Analysis (MD&A); (ii.) the Basic Financial Statements; (iii.) Required Supplementary Information; (iv.) Statistical Schedules; and, (v.) an optional section that presents Schedules of Federal and State Awards and Passenger Facility Charge Activity.

The Tri-Cities Airport Commission is a special-purpose government with only business-type activities. The Basic Financial Statements include proprietary fund financial statements, which offer short-term and long-term financial information about the activities of the Tri-Cities Airport Commission.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are preceded by required supplementary information and followed by other schedules that further explain and support the information in the basic financial statements. Required financial statements include the Balance Sheet, Statement of Revenues, Expenses and Changes in Net Assets, and the Statement of Cash Flows. The financial statements are prepared using the accrual basis of accounting and economic resources measurement focus. All assets and liabilities, both financial and capital, and short-term and long-term are recorded. Revenues are recorded when earned and expenses are recorded when a liability is incurred regardless of timing of related cash flows. The accompanying notes to the financial statements enhance the reader's understanding of the Airport Commission's accounting policies.

#### **Airport Activity Highlights**

Airport Passenger Activity during FY 2010 decreased by 4.1 percent compared to 2009. This minor decrease resulted primarily from the world-wide economic downturn. Aircraft operations were down 4.4% due to the air carriers' efforts to reduce flights in order to increase efficiencies and due to the cancellation of service to Cincinnati.

Air Cargo activity decreased 93.6% over fiscal year 2009 due to cancellation of cargo service from DHL in December 2008 and also due to the world-wide economic downturn.

The following table shows the percentage of increase/decrease from the previous fiscal year.

<u>Activity</u>	FY 2010	FY 2009	% of Change
Passengers	402,773	419,777	4.1%
Aircraft Operations	51,573	53,948	4.4%
Aircraft Landed Weights (lbs.)	280,538	347,417	19.3%
Seating Capacity	585,744	683,294	14.3%
Mail	5,114	1,593	221.0%
Air Freight	379,414	5,999,334	93.7%

#### The following airlines serve Tri-Cities Regional Airport, TN/VA:

**Delta Connection** offers the majority of flights and seats at TRI. Delta provides an average of nine flights per day to Atlanta and one flight per day to Detroit aboard 36-to-50 seat regional jets.

**US Airways Express** has an average of six daily round-trip flights to Charlotte aboard 50-passenger Embraer and Canadair regional jets and the de Havilland Dash 8 propjet seating 37 or 50 passengers.

**American Eagle** began two daily flights direct to Chicago's O'Hare International Airport on July 2, 2010 on 44 seat regional jets.

**Allegiant Air** began low fare service to Orlando in May 2007 aboard 150-seat MD-80 jets. Service was then expanded to St. Petersburg - Clearwater in November 2008.

#### **Financial Position**

The overall financial position of the Airport Commission improved with an 9.1% increase in total net assets. This increase was primarily due to continued capital contributions.

Operating Income before depreciation and amortization was up 53.3% over 2009 largely because of a decrease in expenses of 6.1% over fiscal year 2009.

Capital contributions received from federal and state grants were down \$0.711 million over last year.

#### **Summary of Changes in Net Assets**

#### Year Ended June 30,

	<u>2010</u>	2009	2008
Operating Revenues Operating Expenses Operating Income before	\$5,693,560	\$5,818,444	\$6,117,33
	<u>5,101,080</u>	5,431,972	5,415,059
Depreciation & Amortization	592,480	386,472	702,272
Less: Depreciation & Amortization	<u>3,066,865</u>	2,869,102	2,903,443
Operating Loss	(2,474,385)	(2,482,630)	(2,201,171)
Non-Operating Revenues (Expenses)	809,692	781,318	878,429
Loss before Capital Contributions	(1,664,693)	(1,701,312)	(1,322,742)
Capital Contributions	6,774,016	7,485,388	4,330,262
Change in Net Assets	\$ <u>5,109,323</u>	<u>\$5,784,076</u>	\$3,007,520

#### **Operating and Non-Operating Revenue Highlights**

Operating revenues are generated from the tenants and/or "users" of the Airport through airfield charges, terminal rents, concession revenue, parking fees, and other sources.

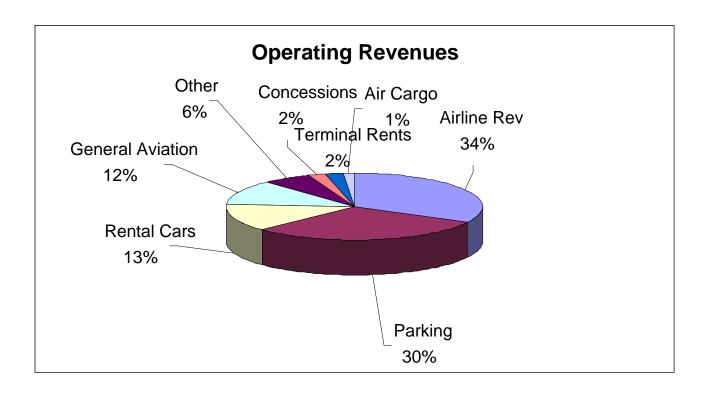
Non-operating revenue is made up of unrestricted and restricted funds. Unrestricted revenue comes from interest income, investment gains, donations and other sources not resulting from operations. The restricted revenue is generated for a defined purpose and cannot be used to fund operating expenses. The current restricted revenues are Passenger Facility Charges and Customer Facility Charges.

The Airport Commission develops an operating budget and capital improvement budget each year. Operating revenues are generated to first fund operating expenses. Any net operating revenues are then transferred to the reserve accounts to fund the Airport's portion of capital projects. Any net revenues after capital projects are placed in the operating reserves.

The following schedule presents a summary of revenues for the fiscal years ended June 30, 2010, June 30, 2009 and June 30, 2008.

	Year Ended June 30,			
	<u>2010</u>	<u>2009</u>	<u>2008</u>	
Operating Revenues:				
Airline Revenue	\$1,868,451	\$2,026,840	\$2,037,253	
General Aviation	668,549	608,608	627,131	
Air Cargo	79,123	143,055	216,703	
Parking	1,704,348	1,782,756	1,878,917	
Rental Cars	764,671	679,626	840,589	
Restaurant	0	0	31,079	
Concessions	136,192	143,767	118,633	
Terminal Rents	120,151	116,488	107,938	
Other	<u>352,075</u>	<u>317,304</u>	259,088	
<b>Total Operating Revenues</b>	<u>\$5,693,560</u>	<u>\$5,818,444</u>	<u>\$6,117,331</u>	
Non-Operating Revenues:				
Interest Income	69,405	65,844	159,649	
Passenger Facility Charges	790,497	843,482	832,657	
Customer Facility Charges	307,017	253,729	291,228	
<b>Total Non-Operating Revenues</b>	<u>\$1,166,919</u>	<u>\$1,163,055</u>	<u>\$1,283,534</u>	
TOTAL REVENUES	<u>\$6,860,479</u>	<u>\$6,981,499</u>	<u>\$7,400,865</u>	
Capital Contributions:				
Federal Grant Revenue	\$5,170,594	\$5,096,784	\$3,305,742	
State Grant Revenue	1,603,422	2,388,604	1,024,520	
Total Capital Contributions	\$6,774,016	\$7,485,388	\$4,330,262	

The following chart shows the sources of operating revenue and percentage of operating revenues for the year ended June 30, 2010.



Operating Revenues decreased by \$124,884 from \$5,818,444 to \$5,693,560.

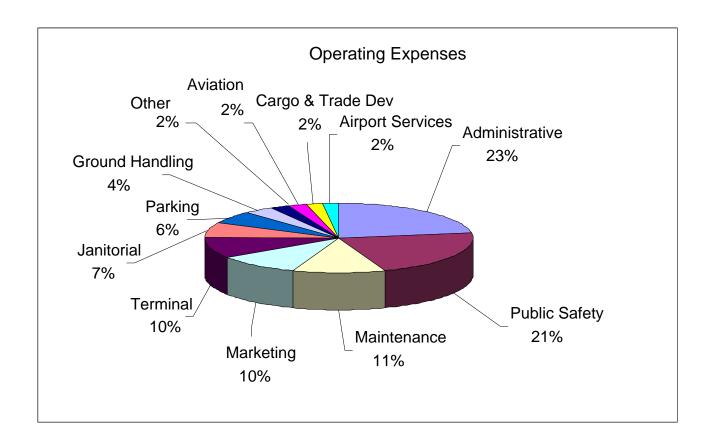
- Airline revenue was down by 7.8% or \$158,389 on revenues of \$1,868,451 due to reduced landing fees, the merger of Northwest Airlines with Delta, and reduced ground handling services.
- General Aviation revenues increased 9.8% by \$59,941 primarily due to increases in hangar and building rents.
- Rental Car revenue was up \$85,045 or 12.5% largely because of increased commissions for Rental Car companies.
- The new Air Cargo Logistics Center became operational in July 2005. Air cargo revenues were down 44% by \$63,932 due to the elimination of DHL service.

## **Operating Expenses:**

The following schedule presents a summary of expenses for the fiscal years ended June 30, 2010 and 2009:

Operating Expenses:	FY 2010 Amount	FY 2009 Amount	Increase (Decrease)	
Aviation	109,157	102,193	6,964	6.8%
Terminal	485,255	496,157	(10,902)	-2.2%
Air Cargo	17,258	18,949	(1,691)	-8.9%
Other Properties	30,326	20,671	9,655	46.7%
Public Safety	1,093,843	1,155,157	(61,314)	-5.3%
Maintenance	565,373	525,932	39,441	7.5%
Janitorial	365,242	394,234	(28,992)	-7.4%
Airport Services	96,505	100,889	(4,384)	-4.3%
Marketing	516,219	587,529	(71,310)	-12.1%
Parking & Shuttle	289,234	320,748	(31,514)	-9.8%
Air Cargo & Trade Development	107,495	111,622	(4,127)	-3.7%
Engineering Department	41,720	45,996	(4,276)	-9.3%
Administrative	1,165,423	1,239,077	(73,654)	-5.9%
Business Development	10,000	17,668	(7,668)	-43.4%
RAC Service Facility - Utilities	26,497	22,577	3,920	17.4%
Ground Handling Services	181,451	200,928	(19,477)	-9.7%
Small Equipment Expense	82	71,645	(71,563)	-99.9%
Total Operating Expenses	5,101,080	5,431,972	(330,892)	-6.1%

The following pie chart shows the Airport Commission's expenses by category and the percentage of operating expenses for the year ended June 30, 2010.



## **Operating Expenses Highlights:**

Operating Expenses were down by \$330,892 or 6.1% as compared to the previous year. This was accomplished due to the teamwork and perseverance of the Airport's employees. Variation analysis of the Operating Expenses revealed:

- Terminal expenses were down \$10,902 or 2.2% primarily due to decreased Electricity and Heating Fuel cost.
- Public Safety costs were down \$61,314 or 5.3% primarily due to decreases in Payroll and Equipment Maintenance expenses.
- Maintenance costs were up \$39,441 or 7.5% due largely to Payroll expenses.

## **Operating Expenses Highlights**: (Continued)

- Janitorial expenses were down \$28,992 or 7.4% due primarily to reductions in Payroll and Group Insurance costs.
- Marketing expenses were down \$71,310 or 12.1% because of a decrease in Marketing Initiative expenses.
- Parking expenses were down \$31,514 or 9.8% due primarily to a reduction in Liability Insurance cost.
- Administrative expenses were down \$73,654 or 5.9% due primarily to a reduction in legal and consulting expenses.
- Ground Handling Services decreased \$19,477 or 9.7% due to decreased payroll expenses.
- Small Equipment expenses were down \$71,563 due to reduced purchases of small equipment.

## **Financial Position Summary**

The Balance Sheet presents the financial position of the Airport at the end of the fiscal year. The statement includes all assets and liabilities of the Airport. Net assets are the difference between the total assets and total liabilities.

A condensed summary of the Airport Commission's total net assets for the fiscal years ended June 30:

#### Year Ended June 30,

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Current Assets Capital Assets (net) Restricted Noncurrent Assets Other Noncurrent Assets Total Assets	\$ 3,745,911 62,853,137 2,730,968 121,189 <b>\$69,451,205</b>	\$ 4,209,851 57,754,453 3,361,289 \$65,325,593	\$ 4,854,881 52,393,549 2,352,351 - \$59,600,781
Current Liabilities Noncurrent Liabilities	\$ 2,465,317 5,927,151	\$ 2,724,124 6,652,055	\$ 2,062,902 
Total Liabilities	\$ 8,392,468	\$ 9,376,179	\$ 9,435,443

## Financial Position Summary (Continued)

	Year Ended June 30,		
	<u>2010</u>	<u>2009</u>	<u>2008</u>
Net assets invested in capital			
assets, net of related debt	\$56,595,863	\$50,301,978	\$45,438,936
Restricted Net Assets	754,568	806,920	566,711
Unrestricted Net Assets	3,708,306	4,840,516	4,159,691
Total Net Assets	\$61,058,737	<u>\$55,949,414</u>	\$50,165,338
Total Liabilities and Net Assets	\$69,451,205	\$65,325,593	\$59,600,781

## **Airline Rates and Charges**

The Airport Commission establishes airline rates and charges based on an annual review of projected airline activity and associated operating expenses. The Commission's rate setting philosophy incorporates a terminal rental rate calculated in a compensatory manner, in which the tenants pay only for their share of the facility occupied and used. The landing fee is based on an airfield residual cost center approach wherein the passenger and cargo carriers pay the net costs of the airfield, after receiving credit for airfield-related general aviation revenues.

The previous operating agreement with the air carriers expired June 30, 2007. In October 2008, the Airport Commission established the following interim rates and charges. The Airport is currently working with the air carriers on the development of a new airline operating and use agreement.

## <u>Signatory Airline Rates and Charges</u>

Terminal Square Foot Rate per year \$40.52 Landing Fee (per 1,000 lbs MGLW) \$ 1.94

Public Safety Reimbursement 50% of Public Safety Budget

## **Capital Acquisitions and Construction Activities**

During fiscal year 2010, several capital improvement projects were started and completed. Listed below are some of the major projects.

### **Completed Projects**

The Terminal Building Improvements - Phase I, completed in the fall of 2009, included roof rehabilitation, concourse carpeting and exterior painting, asbestos abatement and emergency egress lighting, all of which was part of the first phase of the passenger terminal building upgrade. The Terminal Ramp Reconstruction - Phase II and Phase II Supplemental Agreement I, completed in the spring of 2010, continued removal of old asphalt ramp wear surface and new concrete surface replacement, storm sewer upgrades, demolition of the old concourse building and ramp utility and lighting repositioning. The East Hangar Roof Rehabilitation, completed in the fall of 2009, included removal of the existing roof and replacement of new roofing material and gutters. The Perimeter Security Fence Rehabilitation - Phase I project, completed in fall 2009, include removal of old deteriorated security fencing and replacement of new 8' high standard fence, with a concrete base strip and new access control gates. The Terminal Building Sound System Improvements project was substantially completed in May 2010, with the additional installation/replacement of sound system speakers/microphones and the installation of sound absorption acoustical panels in the ceiling and ticketing areas.

## **Current Projects**

The Airport is continuing to update the Airport Master Plan. The Master Plan project includes analysis of airport passenger and facilities demand/capacity/alternatives, financials, an airport layout plan and updating a property map, along with public meetings and presentations to the Commission. The Master Plan forecast was approved by the FAA in March 2010. The Airport continues with the Terminal Ramp Reconstruction – Phase 4, which includes milling removal of old ramp asphalt wear surface and installing new asphalt overlay in place and upgrading air carrier ramp storm sewer systems. The Perimeter Security Fence Rehabilitation – Phase II continues with the removal of old fencing and replacement of new standard 8' fencing and concrete mow strip at the fence base. The new fence project includes sections along Hamilton Road, Highway 75 and the north part of the airport operations area.

The Airport was successful in receiving a State Aeronautics grant amendment for \$748,668 to bring the total grant amount to \$2,183,668 for the construction of a new aircraft hangar in the newly developed South Aviation area. The new South Aviation area includes a taxiway, access road and utilities to serve several future aircraft hangars. The approximately 150' x 85' new hangar facility will accommodate multiple aircraft storage needs at the airport.

The Runway 5 aircraft approach, Part 77 surface, was surveyed, with trees being identified in the approach safety area, which require removal. The Airport was successful in receiving a State Aeronautics grant for \$ 62,750 to clear the tree obstructions from the Runway 5 approach surface.

The Airport received a State Aeronautics grant for the General Aviation Terminal Building Rehabilitation in the amount of \$ 474,300 for the upgrade of the facility. The improvements include remodeling the public bathrooms to meet ADA compliance, heating and air conditioning upgrades, lobby remodeling and operational functions office and room layout improvements. The project also includes terminal building renovations to both airside and landside parking lot entrances.

The Airport obtained a Federal Entitlement grant for \$ 368,600 to purchase a parcel of land adjoining the airfield. The land is located in the airport's runway protection zone between the primary Runway 23 and Runway 27 areas. The acquisition enables the airport to control future non compatible development near the airfield and airport operations area.

The Airport was successful in receiving a Federal Entitlement grant for \$ 1,768,261 for several combined projects. The first project, approximately \$ 398,000, is for a snow removal truck and 22' plow to be used for snow removal on runway, taxiway and air carrier ramp surfaces during airport snow and ice control events. The second portion of the grant was for the General Aviation (GA) Ramp Expansion – Phase I project. This project will demolish two old buildings, relocate an access road and expand the general aviation aircraft parking apron for both immediate and long term general aviation development needs at the airport. The final part of the grant was used to add a taxiway guidance sign and repair of two sink holes located on the airfield taxiway system.

Capital expenditures are funded from a variety of funding sources. Those funding sources include federal entitlement and discretionary grants, state grants, PFC revenue, CFC revenue, bond proceeds and Airport revenues. Additional information on the Airport's capital assets can be found in Note 6 – Capital Assets and Depreciation, of the notes to the financial statements.

#### **Debt Administration**

The Tri-Cities Airport Commission is a joint venture between four cities and two counties and does not have the authority to borrow funds. In July of 1995, one of the owners of the Airport, Sullivan County, Tennessee, issued \$7 million in airport revenue and tax bonds, series 1995. These funds were to be used to fund several capital projects. These bonds are to be paid first from passenger facility charges (currently, \$4.50 fee per enplaned passenger), second from all other revenues and reserves of the Airport, and third from the Owners of the Airport. The funds were used for terminal improvements, the safety area expansion, and site preparation for the Southside development.

In August 2003, Sullivan County, Tennessee on behalf of the Airport Commission entered into a \$5 million Airport Revenue and Tax Bonds (Taxable) Series 2003. The average coupon rate is 5.54% with annual debt service of approximately \$432,000. The bonds will mature in twenty years.

The outstanding debt as of June 30, 2010 was \$6,605,000.

In the notes to the financial statements, Note 10 – Long-Term Debt, describes the bonds in more detail and reflects a summary of the repayment structure.

## Passenger Facility Charge (PFC)

The Tri-Cities Airport Commission received approval from the FAA to implement a PFC for \$3.00 per enplaned passenger beginning February 1997 for a total of \$8.5 million. In August 1999, the PFC was amended to reduce the first portion to \$5.6 million in collections and to add two additional projects requiring collections of \$5.8 million. In August 2007 the PFC was increased to \$4.50, with two additional projects totaling \$668,500 million and a total combined authority of PFC collections of \$11.190 million.

PFC funds are used to pay debt service on the \$7 million bond issue. As of June 30, 2010, the Airport Commission has collected \$8.442 million in PFCs and earned \$186,426 in interest on the funds. Debt payments of \$7.040 million have been made from PFC collections. The balance in the PFC Sinking Fund as of June 30, 2010 was \$633,656.

## **Customer Facility Charges (CFC)**

A customer facility charge is a fee placed upon a customer/user contract that must be used for a dedicated capital improvement. A \$6 per contract fee was placed on rental car contracts effective November 1, 2002. Due to a decrease in rental contract activity, this rate was increased to \$7 per contract in January 2005 and then to \$9 in August 2009. This fee is designated to pay debt service on bond funds used for improvements to the rental car ready and return parking and the new consolidated rental car service facility. As of June 30, 2010, the airport's rental car concessionaires had collected \$2.175 million in customer facility charges.

#### **Economic Factors**

At the national level, through the second quarter of 2010 unemployment was higher for the twelfth quarter in a row. This is in contrast to the Tri-Cities area where the jobless rate was 9.0% versus the national unemployment rate was 9.5%.

## Acknowledgments

This financial report is designed to provide a general overview of the Tri-Cities Airport Commission's finances for all interested parties. Questions concerning this report or requests for additional information should be directed to Bill Anderson, Director of Finance, Tri-Cities Airport Commission, Post Office Box 1055, Blountville, TN 37617, telephone (423) 325-6007, or e-mail address of banderson@triflight.com .

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## **Basic Financial Statements**



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## TRI-CITIES AIRPORT COMMISSION BALANCE SHEET June 30, 2010

ASSETS	
CURRENT ASSETS	
Cash on Hand	\$ 1,110
Cash in Bank - Checking	1,305,157
Restricted Assets	1,505,157
Cash in Bank - Passenger Facility Charges	173,353
Cash in Bank - Customer Facility Charges	120,593
PFC Receivable	120,913
Accounts Receivable - Operations (Net of Allowance, \$61,630)	414,624
Grants Receivable	1,515,769
Prepaid Expenses	94,392
•	
Total Current Assets	3,745,911
NONCURRENT ASSETS	
Capital Assets	
Land	13,074,312
Construction in Progress	10,646,720
Runways and Roads	57,774,993
Parking Lot	4,932,987
Terminal Building	14,295,182
Other Buildings	10,306,256
Equipment and Vehicles	8,258,162
Master Plans	612,712
Less: Accumulated Depreciation	(57,048,187)
Net Capital Assets	62,853,137
•	
Restricted Assets	
Cash on Deposit with other Governmental Entities - Construction	101,594
Cash on Deposit with other Governmental Entities - Debt Service Reserve	1,058,760
Certificates of Deposit	1,059,682
Certificates of Deposit - Passenger Facility Charges	460,302
Certificates of Deposit - Customer Facility Charges	50,630
Utility Deposits	2,557
Equipment Deposits	27,575
Bond Issue Costs (Net of Accumulated Amortization, \$92,255)	91,057
Total Noncurrent Assets	65,705,294
	,,

(Continued)

\$ 69,451,205

TOTAL ASSETS

## TRI-CITIES AIRPORT COMMISSION BALANCE SHEET June 30, 2010

LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts Payable - Operations	\$ 397,159
Accounts Payable - Construction	780,090
Retainage Payable	173,643
Accrued Expenses	25,000
Accrued Interest	54,237
Accrued Wages	127,658
Accrued Vacation	172,840
Compensated Absences	14,690
Bonds Payable	720,000
Total Current Liabilities	2,465,317
NONCURRENT LIABILITIES	
Bonds Payable	5,885,000
Deferred Bond Refunding	(41,969)
Deposits from Leasees	7,250
Unearned Revenue	76,870
Total Noncurrent Liabilities	5,927,151
TOTAL LIABILITIES	8,392,468
NET ASSETS	
Invested in Capital Assets, Net of Related Debt	56,595,863
Restricted - Passenger Facility Charge	754,568
Unrestricted	3,708,306
TOTAL NET ASSETS	61,058,737
TOTAL LIABILITIES AND NET ASSETS	\$ 69,451,205

The accompanying notes are an integral part of these basic financial statements.

OPERATING REVENUES	
Airline Revenue	
Landing Fees	\$ 542,399
Rents	1,326,052
Total Airline Revenue	1,868,451
Non-Airline Revenues	
General Aviation	668,549
Air Cargo	79,123
Parking Revenue	1,704,348
Rental Car Revenue	764,671
Terminal Concessions	136,192
Terminal Space Rents	120,151
Other Revenues	352,075
Total Non-Airline Revenues	3,825,109
Total Operating Revenues	5,693,560
OPERATING EXPENSES	
Aviation Area	
Utilities	35,487
Maintenance - Buildings	2,978
Power Vault - Diesel Fuel and Maintenance	3,986
Runway, Taxiway and Field Maintenance	27,674
Lighting and Electrical Maintenance	7,426
Field and Gate Maintenance	887
Snow and Ice Control	14,686
Ramps and Aprons	2,340
Equipment Rental	7,663
Environmental Compliance	4,779
Air Traffic Control Service	1,251
Total Aviation Area	109,157
Terminal Area	
Electricity	256,712
Heating Fuel	27,206
Water and Sewer	61,381
Telephone	4,694
Electrical Maintenance	5,070
HVAC Maintenance	20,021
Building Repairs and Parts	17,800
Plumbing	4,292
Equipment and Furnishings	5,097
Roadway, Parking Lots and Field Maintenance Expense	28,498
Elevator Contract	27,946 14,225
Trash Removal Contract Other Contractual Services	14,325
Total Terminal Area	12,213
Total Tellilliai Alea	485,255

OPERATING EXPENSES (Continued) Air Cargo Center	
Utilities	13,024
Heating Fuel	2,069
Trash Removal	799
Repairs and Maintenance	1,366
Total Air Cargo	17,258
Other Properties	
Other Properties North Terminal	
Utilities 8,079	
Building Repairs 232	
Total North Cargo Terminal 8,311	
Total North Cargo Terminal 6,511	
Office Annex	
Utilities 5,661	
Heating Fuel 3,081	
HVAC Maintenance 137	
Building Repairs 29	
Total Office Annex 8,908	
Other Property - Land and Buildings 13,107	
Total Other Properties	30,326
General Area - Public Safety	
Salaries	664,888
FICA Contributions and Unemployment	51,939
Retirement	110,491
Insurance	136,414
General Personnel Expense	29,465
Fire Hall Expense	5,234
Security - Parking and Identification	4,162
Medical Supplies	3,958
Vehicle Fuel	25,664
Supplies	2,362
Equipment Maintenance	18,857
Training	14,044
Uniforms	5,876
Dues and Subscriptions	575
Office Supplies	623
Telephone	6,062

OPERATING EXPENSES (Continued)	
General Area - Public Safety (continued)	
Access Control	12,944
Medical and Psychological Testing	285
Total General Area - Public Safety	1,093,843
General Area - Maintenance	
Salaries	311,302
FICA Contributions and Unemployment	23,214
Retirement	59,420
Insurance	98,525
General Personnel Expense	3,193
Utilities	9,720
Heating Fuel	2,811
Repairs and Maintenance	21,324
Gas and Oil	19,879
Small Tools	1,801
Uniforms - Maintenance	3,325
Supplies	7,032
Training	3,827
Total General Area - Maintenance	565,373
General Area - Janitorial	
Salaries	223,087
FICA Contributions	16,916
Retirement	42,130
Insurance	46,911
General Personnel Expense	5,315
Supplies	27,477
Repairs and Maintenance	865
Uniforms	2,486
Snow Removal and Other	55
Total General Area - Janitorial	365,242
General Area - Airport Services	50 <b>50 5</b>
Salaries	60,735
FICA Contributions	4,510
Retirement	9,772
Insurance	18,550
General Personnel Expense	312
Supplies	2,274
Uniforms	352
Total General Area - Airport Services	96,505

146,545
10,954
27,387
23,399
757
6,826
13,200
36,991
215,153
2,082
3,436
3,669
13,936
1,593
10,291
516,219
481,232
37,347
105,985
67,553
12,290
40,650
37,460
254,097
16,937
16,166
3,975
17,227
15,759
9,869
19,276
18,535
2,654
8,411
1,165,423

OPERATING EXPENSES (Continued)		
Air Cargo and Trade Development		
Foreign Trade Zone		
Marketing Initiatives	6,041	
Contract Services	2,900	
Professional Affiliations	1,210	
Total Foreign Trade Zone	10,151	
Administrative		
Travel / Auto	2,274	
Supplies, Furniture and Fixtures	3,164	
Total Administrative	5,438	
Personnel		
Salaries	62,588	
FICA Contributions	4,755	
Medical Insurance	12,594	
General Personnel Expense	294	
Retirement Expense	11,675	
Total Personnel	91,906	
Total Air Cargo and Trade Development	_	107,495
Parking		
Salaries		171,455
FICA Contributions		15,475
General Personnel Expense		10,888
Uniforms		710
Supplies		1,019
Ticket and Printing Expense		5,237
Office Supplies		1,847
Repairs and Maintenance		2,847
Other Fees		492
Liability Insurance		8,638
Utilities		7,447
Postage and Freight		455
Telephone		3,804
Recruiting		57
Financial Services		1,766
Credit Card Discount		29,540
Miscellaneous		3,557
Management Fee		24,000
Total Parking	_	289,234

OPERATING EXPENSES (Continued)	
Engineering	- 4.5
Salaries	6,145
FICA Contributions	5,064
Retirement	13,090
Insurance	9,151
General Personnel Expense	387
Supplies	2,081
Equipment Maintenance	1,191
Miscellaneous	1,013
Training and Seminars	2,687
Dues and Subscriptions	911
Total Engineering	41,720
Business Development Partnerships	
Development Partnerships	10,000
Total Business Development Partnerships	10,000
RAC Service Facility	
Utilities	26,497
Total RAC Service Facility	26,497
Total RAC Service Facility	20,497
Ground Handling Services	
Salaries	139,218
FICA Contributions	10,638
Retirement	6,076
General Personnel Expense	7,716
Insurance	4,875
Uniforms	2,727
Supplies	2,650
Equipment and Maintenance	4,697
Miscellaneous	2,854
Total Ground Handling Services	181,451

OPERATING EXPENSES (Continued) Small Equipment	
Small Equipment Expense	82
Total Small Equipment	82
Total Operating Expenses	5,101,080
Operating Income before Depreciation and Amortization	592,480
Less: Depreciation	3,053,364
Amortization	13,501
Operating Loss	(2,474,385)
NONOPERATING REVENUES (EXPENSES)	
Interest Income	69,405
Interest Expense	(356,747)
Management Fees	(480)
PFC Revenue	790,497
CFC Revenue	307,017
Total Nonoperating Revenues (Expenses)	809,692
Loss before Capital Contributions	(1,664,693)
CAPITAL CONTRIBUTIONS	
Federal Grant Revenue	5,170,594
State Grant Revenue	1,603,422
Total Capital Contributions	6,774,016
CHANGE IN NET ASSETS	5,109,323
TOTAL NET ASSETS, JULY 1	55,949,414
TOTAL NET ASSETS, JUNE 30	\$ 61,058,737

The accompanying notes are an integral part of these basic financial statements.

## TRI-CITIES AIRPORT COMMISSION STATEMENT OF CASH FLOWS For the Year Ended June 30, 2010

CASH FLOWS FROM OPERATING ACTIVITIES	
Cash Received from Customers	\$ 5,702,985
Cash Payments to Suppliers for Goods and Services	(1,163,492)
Cash Payments to Employees for Services	(2,411,072)
Cash Payments for Employees Benefits	(1,055,427)
Cash Payments for Insurance	(249,790)
Cush I trymonts for insurance	(219,790)
NET CASH PROVIDED BY OPERATING ACTIVITIES	823,204
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Acquisition and Construction of Capital Assets	(8,648,385)
Capital Grants Received	6,897,168
PFC Funds Received	808,349
CFC Funds Received	322,865
Interest Paid	(352,352)
Principal Paid on Long-Term Debt	(695,000)
NEW GLOW MODE TOR GLOWING LAND	
NET CASH USED FOR CAPITAL AND	
RELATED FINANCING ACTIVITIES	(1,667,355)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of Investments	(35,325)
Sale of Investments	421,328
Interest Received	69,405
Cash Paid for Management Fees	(480)
NET CASH PROVIDED BY INVESTING ACTIVITIES	454,928
NET DECREASE IN CASH	(389,223)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	3,149,790
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 2,760,567

# TRI-CITIES AIRPORT COMMISSION STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2010

RECONCILIATION OF OPERATING LOSS TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
Operating Loss	\$	(2,474,385)
Adjustments		
Depreciation		3,053,364
Amortization		13,501
(Increase) Decrease in Assets		
Accounts Receivable		22,493
Prepaid Insurance Expense		4,307
Other Receivables		720
Utility Deposits		(26)
Increase (Decrease) in Liabilities		
Accounts Payable		218,584
Accrued Expenses		(29,144)
Accrued Vacation		31,224
Accrued Wages		(148)
Accrued Compensation		(3,498)
Deferred Revenue		(13,788)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	823,204
RECONCILIATION TO BALANCE SHEET Cash on Hand	\$	1 110
	Ф	1,110
Cash in Bank - Checking		1,305,157
Cash in Bank - Passenger Facility Charges		173,353
Cash in Bank - Customer Facility Charges		120,593
Cash on Deposit with other Governmental Entities - Construction		101,594
Cash on Deposit with other Governmental Entities - Debt Service Reserve	_	1,058,760
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	2,760,567

The accompanying notes are an integral part of these basic financial statements.

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Notes to the Basic Financial Statements



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#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The Tri-Cities Airport Commission (the "Commission") is reported as an enterprise fund, a proprietary fund type to account for the operation of the Airport facility. The accompanying basic financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred regardless of the timing of related cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. GASB Statement No. 20 gives governments the option of applying all Financial Accounting Standards Board (FASB) statements and interpretations issued after November 30, 1989, to its proprietary funds, unless they conflict with or contradict GASB pronouncements. The Commission has elected not to implement FASB statements and interpretations issued thereafter, unless they are adopted by GASB.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Operating Revenues and Expenses

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Commission are charges to customers for services. Reimbursements of operating expenses by the federal and state governments are reported as operating revenues. Operating expenses for the Commission include the cost of sales and services, administrative expenses, and amortization and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses or capital contributions.

#### Restricted and Unrestricted Resources

When both restricted and unrestricted resources are available for use, it is the Commission's policy to use restricted resources first, then unrestricted resources as they are needed.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Restricted Assets

Restricted assets are held to satisfy bond principal and interest sinking fund requirements, insurance claims greater than coverage, or are otherwise held for certain capital improvement projects.

#### Accounts Receivable

Accounts receivable are reported at the net realizable amounts from third party payors, leasee payments, and other services rendered. Accounts receivable are reported net of an allowance for uncollectible amounts. The allowance for uncollectible amounts is based on prior collection history of receivables, known collection risks and environmental factors, including the age of the receivables.

#### Capital Assets and Depreciation

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, runways, parking lots, and similar items), are defined by the Commission as assets with an initial individual cost of \$3,000 and greater. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed.

Depreciation is computed using the straight-line method. Estimated useful lives of the various classes of depreciable capital assets are as follows:

Runways, Roads, etc. 20 years
Parking Lot 20 years
Terminal Building 30 years
Other Buildings 30 years
Equipment and Vehicles 5-20 years

#### **Investments and Cash Equivalents**

Investments are recorded at fair values as determined by quoted market prices at the balance sheet date. Investments that have an original maturity of three months or less are considered cash equivalents for purposes of the statement of cash flows.

#### **Bond Issue Costs**

Bond issue costs are amortized using the straight-line method over the term of the bond issue.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Net Assets

Net assets are the difference between assets and liabilities. Net assets invested in capital assets, net of related debt are capital assets, less accumulated depreciation and any outstanding debt related to the acquisition, construction or improvement of those assets. Net assets are reported as restricted when there are legal limitations on their use by external restrictions imposed by other governments, creditors or grantors.

#### **Budgets**

Under the by-laws of the Commission, management must submit an annual operating budget to the Tri-Cities Airport Board of Commissioners for approval. In addition, management must submit to the Commissioners annually a capital improvements budget.

The Commission is not required to demonstrate statutory compliance with annual operating or capital improvements budgets. Accordingly, budgetary data is not included in the basic financial statements. Unexpended appropriations lapse at year end.

#### NOTE 2 - GENERAL INFORMATION

The Commission is jointly owned and administered by the following governmental agencies:

<u>Ownership</u>	<u>Representation</u>
_	_
20 Percent	3 Commissioners
20 Percent	3 Commissioners
20 Percent	2 Commissioners
20 Percent	2 Commissioners
10 Percent	1 Commissioner
10 Percent	1 Commissioner
	20 Percent 20 Percent 20 Percent 20 Percent 10 Percent

A separate enterprise fund is maintained for the Commission and the owners do not record any balances for the Commission.

#### NOTE 3 - DEPOSITS AND INVESTMENTS

Cash on the statements of net assets and cash flows include cash on hand, demand deposits, and certificates of deposit with an original maturity of three months or less. There are some certificates of deposit that have an original maturity of greater than three months. These are shown as non-current restricted assets.

#### NOTE 3 - DEPOSITS AND INVESTMENTS (CONTINUED)

Cash and Certificates of Deposit: Are all covered by FDIC insurance or by the state collateral pool. The Commission is exposed to concentration of credit risk by placing its deposits in financial institutions. To mitigate custodial credit risk, the Commission ensures that bank balances within excess of the FDIC coverage are held within financial institutions which are members of the State of Tennessee bank collateral pool to ensure excess balances are fully collateralized at all times.

DEPOSITS - All deposits with financial institutions other than savings and loan associations must be collateralized in an amount equal to 105% of the fair value of uninsured deposits. Deposits with savings and loan associations must be collateralized by one of the following methods: 1) By an amount equal to 110% of the fair value of uninsured deposits if the collateral is of the same character as that required for other financial institutions; 2) By an irrevocable letter of credit issued by the Federal Home Loan Bank; or 3) By providing notes secured by first mortgages or first deeds of trust upon residential real property located in Tennessee. The promissory notes must be in an amount equal to 150% of the amount of uninsured deposits.

#### NOTE 4 - DEBT SERVICE RESERVE

The debt service account was funded from restricted assets of the Commission. The cash is on deposit with the Sullivan County Trustee and is to be invested in an interest bearing account. These monies are to be used only to the extent that the funds in the principal and interest account are insufficient to cover principal and interest requirements for the bonds described in Note 10.

#### NOTE 5 - PREPAID EXPENSES

Payments made for insurance that will benefit periods beyond June 30, 2010 are recorded as prepaid. Prepaid expenses consisted of the following:

Insurance \$94,392

Total Prepaid Expenses \$94,392

## NOTE 6 - CAPITAL ASSETS AND DEPRECIATION

Capital Asset activity for the year ended June 30, 2010 was as follows:

	Beginning			Ending
	Balance	Increases	Decreases	Balance
Capital Assets, Not Being Depreciated				
Land	\$ 12,067,180	1,007,132	-	13,074,312
Construction in Progress	10,185,929	7,133,558	(6,672,767)	10,646,720
Total Capital Assets, Not Being Depreciated	22,253,109	8,140,690	(6,672,767)	23,721,032
Capital Assets, Being Depreciated				
Runways and Roads	51,432,772	6,342,221	_	57,774,993
Parking Lot	4,932,987	0,542,221	_	4,932,987
Terminal Building	14,283,823	11,359	_	14,295,182
Other Buildings	10,181,994	124,262	_	10,306,256
Equipment and Vehicles	8,167,116	91,046	_	8,258,162
Master Plans	497,475	115,237	_	612,712
Total Capital Assets, Being Depreciated	89,496,167	6,684,125	0	96,180,292
Accumulated Depreciation				
Runways and Roads	(34,361,747)	(1,623,919)	_	(35,985,666)
Parking Lot	(1,310,476)	(231,533)	_	(1,542,009)
Terminal Building	(7,441,455)	(455,822)	-	(7,897,277)
Other Buildings	(4,129,205)	(293,402)	_	(4,422,607)
Equipment and Vehicles	(6,315,175)	(432,486)	_	(6,747,661)
Master Plans	(436,765)	(16,202)	_	(452,967)
Total Accumulated Depreciation	(53,994,823)	(3,053,364)	0	(57,048,187)
Not Conital Assats Boing Danrosisted	25 501 244	2 620 761	0	20 122 105
Net Capital Assets, Being Depreciated	35,501,344	3,630,761	0	39,132,105
Net Capital Assets	\$ 57,754,453	11,771,451	(6,672,767)	62,853,137

#### NOTE 7 - RESTRICTED ASSETS

The Commission established a self-insurance contingency fund during the year ended June 30, 1987. The plan required initial funding of \$500,000. During the year ended June 30, 1990, an additional \$200,000 was added. Funding for successive years is subject to majority vote of the Commission. Withdrawals from the fund will only be allowed by a two-thirds vote of the Commission. During the current fiscal year, withdraws from the restricted funds were approved by the Commission for the purpose of securing the purchase of six lots in the Grande Harbor subdivision. The balance in the money market and certificates of deposit at June 30, 2010 is \$1,059,682.

Money received from the airlines for passenger facility charges is restricted for use on capital improvement projects approved by the Federal Aviation Administration or to repay debt associated with these projects.

A customer facility charge assessed on rental car contracts is restricted for use on capital improvement projects associated with the rental car enterprises.

Cash on deposit with other governmental entities is restricted for use on capital improvement projects.

#### NOTE 8 - VACATION AND SICK LEAVE

Employees earn 40 hours of vacation at the completion of six months of service; 80 additional hours after completion of one year; 120 hours after five years, 160 hours after 12 years; and 200 hours after 25 years of continuous employment. Vacation time is awarded on the anniversary date and must be used during the year or it is lost.

Employees earn one sick day per month to a maximum of 10 per year. An unlimited number of days may be accumulated toward retirement; however, no lump sum payment will be made by the Commission for accumulated sick days.

#### NOTE 9 - ACCRUED COMPENSATION

The Safety Department may accumulate additional leave for overtime hours worked in lieu of immediate payment. This amount is accrued at the present pay rate multiplied by those hours, which are adjusted to reflect time and a half.

#### NOTE 10 - LONG-TERM DEBT

#### Airport Revenue and Tax Refunding, Series 2003 Bonds

The \$5,540,000 Airport Revenue and Tax Refunding bonds, Series 2003 were issued August 1, 2003 by Sullivan County, Tennessee for the purpose of providing funds to refinance in advance of its maturity the Commission's outstanding Airport Revenue and Tax Bonds, Series 1995 dated July 1, 1995, maturing May 1, 2015.

#### NOTE 10 - LONG-TERM DEBT (CONTINUED)

#### Airport Revenue and Tax Refunding, Series 2003 Bonds (continued)

The bonds are payable primarily from and secured by a pledge and assignment of PFC and operating revenues from the Commission. The bonds will mature serially each May 1, beginning May 1, 2004 and ending May 1, 2015. Interest rates are scheduled and vary from 3.25% to 4.35%. Interest payments are due semi-annually on May 1<sup>st</sup> and November 1<sup>st</sup>, beginning November 1, 2003.

## Airport Revenue and Tax, Series 2003 Bonds

On August 1, 2003, Sullivan County, Tennessee issued \$5,000,000 of Airport Revenue and Tax Bonds, Series 2003 for the purpose of providing funds to construct improvements to the Airport, consisting of, but not limited to the construction of additional parking facilities, construction of a rental car Ready/Return Area, construct a rental car service facility, and construction of a new cargo center in and for the Airport, and to pay the costs incident thereto and costs incident to the issuance, sale and delivery of the bonds.

The bonds are payable primarily from and secured by a pledge and assignment of CFC and operating revenues from the Commission. The Bonds will mature serially each May 1, beginning May 1, 2005 and ending May 1, 2023. Interest rates vary from 4.25% to 5.80%. Interest payments are due semi-annually on May 1 and November 1, beginning November 1, 2003.

Total Airport Revenue and Tax Refunding bonds debt service requirements to maturity are as follows:

Year					
Ending	I	Principal	Annual	Total	
June 30	F	ayments	Interest	Debt Service	
2011	\$	720,000	325,425	1,045,425	
2012		750,000	295,625	1,045,625	
2013		785,000	263,488	1,048,488	
2014		820,000	228,816	1,048,816	
2015		845,000	191,777	1,036,777	
2016-2020		1,520,000	604,920	2,124,920	
2021-2023		1,165,000	137,750	1,302,750	
	\$	6,605,000	2,047,801	8,652,801	

## NOTE 10 - LONG-TERM DEBT (CONTINUED)

Airport Revenue and Tax Refunding bonds issued August 1, 2003 debt service requirements to maturity are as follows:

Year				Total	
Ending	Principal		Interest	Debt	
June 30		Payments Payments		Service	
2011	\$	505,000	113,055	618,055	
2012		525,000	93,360	618,360	
2013		550,000	72,360	622,360	
2014		570,000	49,673	619,673	
2015		585,000	25,447	610,447	
	\$	2,735,000	353,895	3,088,895	

Airport Revenue and Tax bonds issued August 1, 2003 debt service requirements to maturity are as follows:

Year			Total	
Ending	Principal	Interest	Debt	
June 30	 Payments	Payments	Service	
2011	\$ 215,000	212,370	427,370	
2012	225,000	202,265	427,265	
2013	235,000	191,128	426,128	
2014	250,000	179,143	429,143	
2015	260,000	166,330	426,330	
2016-2020	1,520,000	604,920	2,124,920	
2021-2023	 1,165,000	137,750	1,302,750	
	\$ 3,870,000	1,693,906	5,563,906	

#### NOTE 10 - LONG-TERM DEBT (CONTINUED)

	]	Beginning Balance	Additions	Reductions	Ending <u>Balance</u>	Due Within One Year
Revenue Bonds Payable Compensated Absences	\$	7,300,000 141,616	134,259	(695,000) (88,345)	6,605,000 187,530	720,000 187,530
Total Long-Term Liabilities	\$	7,441,616	134,259	(783,345)	6,792,530	907,530

#### **NOTE 11 - PENSION PLAN**

#### PLAN DESCRIPTION

Employees of the Commission are members of the Political Subdivision Pension Plan (PSPP), an agent multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement benefits as well as death and disability benefits. Benefits are determined by a formula using the member's high five-year average salary and years of service. Members become eligible to retire at the age of 60 with five years of service or at any age with 30 years of service. A reduced retirement benefit is available to vested members at the age of 55. Disability benefits are available to active members with five years of service who become disabled and cannot engage in gainful employment. There is no service requirement for disability that is the result of an accident or injury occurring while the member was in the performance of duty. Members joining the system after July 1, 1979 become vested after five years of service and members joining prior to July 1, 1979 were vested after four years of service. Benefit provisions are established in state statute found in Title 8, Chapter 34-37 of the Tennessee Code Annotated (TCA). State statutes are amended by the Tennessee General Assembly. Political subdivisions such as the Commission participate in the TCRS as individual entities and are liable for all costs associated with the operation and administration of their plan. Benefit improvements are not applicable to a political subdivision unless approved by the chief governing body.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for the PSPP. That report may be obtained by writing to Tennessee Treasury Department, Consolidated Retirement System, 10th Floor Andrew Jackson Building, Nashville, TN 37243-0230 or can be accessed at http://treasury.state.tn.us/tcrs/PS/.

#### NOTE 11 - PENSION PLAN (CONTINUED)

#### **FUNDING POLICY**

The Commission has adopted a noncontributory retirement plan for its employees by assuming employee contributions up to 5.0 percent of annual covered payroll.

The Commission is required to contribute at an actuarially determined rate. The rate for the fiscal year ending June 30, 2010 was 18.31% of annual covered payroll. The contribution requirement of plan members is set by state statute. The contribution requirement for the Commission is established and may be amended by the TCRS Board of Trustees.

#### ANNUAL PENSION COST

For the year ending June 30, 2010, the Commission's annual pension cost of \$372,940 to TCRS was equal to the Commission's required and actual contributions. The required contribution was determined as part of the July 1, 2007 actuarial valuation using the frozen entry age actuarial cost method. Significant actuarial assumptions used in the valuation include (a) rate of return on investment of present and future assets of 7.5 percent a year compounded annually, (b) projected salary increases of 4.75 percent (graded) annual rate (no explicit assumption is made regarding the portion attributable to the effects of inflation on salaries), (c) projected 3.5 percent annual increase in the Social Security wage base, and (d) projected post retirement increases of 3.0 percent annually. The actuarial value of assets was determined using techniques that smooth the effect of short-term volatility in the market value of total investments over a five-year period.

The Commission's unfunded actuarial accrued liability is being amortized as a level dollar amount on a closed basis. The remaining amortization period at July 1, 2007 was 8 years. An actuarial valuation was performed as of July 1, 2009, which established contribution rates effective July 1, 2010.

#### Trend Information

		Percentage	
Fiscal Year	<b>Annual Pension</b>	of APC	Net Pension
Ending	Cost (APC)	<b>Contributed</b>	<u>Obligation</u>
June 30, 2010	\$372,940	100.00%	\$0.00
June 30, 2009	\$370,106	100.00%	\$0.00
June 30, 2008	\$303,932	100.00%	\$0.00

#### TRI-CITIES AIRPORT COMMISSION NOTES TO THE BASIC FINANCIAL STATEMENTS June 30, 2010

#### NOTE 11 - PENSION PLAN (CONTINUED)

#### FUNDED STATUS AND FUNDING PROGRESS

As of July 1, 2009, the most recent actuarial valuation date, the plan was 75.64% percent funded. The actuarial accrued liability for benefits was \$7.00 million, and the actuarial value of assets was \$5.30 million, resulting in an unfunded actuarial accrued liability (UAAL) of \$1.71 million. The covered payroll (annual payroll of active employees covered by the plan) was \$2.04 million, and the ratio of the UAAL to the covered payroll was 83.54% percent.

The schedules of funding progress, presented as required supplementary information (RSI) following the notes to the financial statements, present multiyear trend information about whether the actuarial values of plan assets are increasing or decreasing over time relative to the AALs for benefits.

The annual required contribution (ARC) was calculated using the aggregate actuarial cost method. Since the aggregate actuarial cost method does not identify or separately amortize unfunded actuarial liabilities, information about funded status and funding progress has been prepared using the entry age actuarial cost method for that purpose, and this information is intended to serve as a surrogate for the funded status and funding progress of the plan.

#### (Dollar Amounts in Thousands)

	(a)	(b)	(b) - (a)	(a/b)	(c)	((b-a)/c)
Actuarial Valuation Date	Actuarial Value of Assets	(AAL) Actuarial Accrued Liability	(UAAL) Unfunded AAL	Funded Ratio	Covered Payroll	UAAL as a % of Covered Payroll
07/01/09 07/01/07	\$ 5,296 \$ 5,043	\$ 7,001 \$ 6,671	\$ 1,705 \$ 1,628	75.64% 75.60%	\$ 2,041 \$ 1,904	83.54% 85.45%

The Governmental Accounting Standards Board (GASB) requires the plan to prepare the Schedule of Funding Progress using the entry age actuarial cost method. The requirement to present the Schedule of Funding Progress using the Entry Age actuarial cost method went into effect during the year of the 2007 actuarial valuation, therefore only the two most recent valuations are presented.

# TRI-CITIES AIRPORT COMMISSION NOTES TO THE BASIC FINANCIAL STATEMENTS June 30, 2010

#### NOTE 12 - RISK MANAGEMENT ACTIVITIES

The Commission carries insurance coverage through ACE and Cincinnati Insurance Company for general liability, commercial property, business automobile liability, and business interruption/loss of income. Workers compensation insurance is provided through USAIG. Additional coverage for public officials is provided by AIG.

The Commission has an investment account restricted as a self-insurance contingency fund to cover any claims not covered by insurance. There have been no claims paid from this fund over the past seven years (See Note 7). In addition, the Commission provides medical insurance through United. No portion of health insurance is self-funded. No settlements exceeded insurance coverage for each of the past five fiscal years.

#### **NOTE 13 - LITIGATION**

The Commission is involved in various legal proceedings arising in the normal course of business. To the extent the outcome of such litigation has been determined to result in probable loss to the Commission; such loss for which the Commission is responsible for funding has been accrued in the accompanying financial statements. Litigation where loss to the Commission is reasonably possible has not been accrued; however, the Commission and Attorney for the Commission have identified a single event which is both probable and estimateable. The Commission's legal Counsel estimates such loss to total \$75,000.

The Commission holds a private insurance policy which has an aggregate deductible of \$25,000; therefore, the Commission has accrued \$25,000 that is the maximum liability to the Commission.

The Commission and Attorney for the Commission believes that, with the exception in the above paragraph, the various asserted claims and litigation will not materially affect its financial position, although no assurance can be given with respect to the ultimate outcome of any such claims or litigation.

#### TRI-CITIES AIRPORT COMMISSION NOTES TO THE BASIC FINANCIAL STATEMENTS June 30, 2010

#### NOTE 14 - DISADVANTAGED - OWNED BUSINESS EXPENSES

The Commission's disadvantaged-owned business goals were as follows:

Project	Goal	Actual
AIP-3-47-004-48	5.20%	7.01%
AIP-3-47-004-50	5.30%	2.42%
AIP-3-47-004-51	5.30%	0.10%
AIP-3-47-004-52	5.30%	5.74%
AIP-3-47-004-53	5.30%	Not Completed
AIP-3-47-004-54	5.30%	Not Completed
AIP-3-47-004-55	4.30%	Not Completed

#### NOTE 15 - ECONOMIC DEPENDENCY

The Commission obtains substantially all of its funding for capital projects and improvements from grants provided by the Federal Aviation Administration and State of Tennessee Department of Transportation Aeronautics Division.

#### NOTE 16 - COMMITMENTS AND CONTINGENCIES

The Commission has entered into approximately \$1,013,000 of construction contract commitments that had begun and were in-process at year-end 2010. These construction contract commitments will be paid primarily with capital grants.

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Required Supplemental Schedule



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#### TRI-CITIES AIRPORT COMMISSION SCHEDULE OF FUNDING PROGRESS For the Year Ended June 30, 2010

(Dollar Amounts in Thousands)

	(a)	(b)	(b) - (a)	(a/b)	(c)	((b-a)/c)
		(AAL)				
Actuarial	Actuarial	Actuarial	(UAAL)			UAAL as a %
Valuation	Value of	Accrued	Unfunded	Funded	Covered	of Covered
Date	Assets	Liability	AAL	Ratio	Payroll	Payroll
07/01/09	\$ 5,296	\$ 7,001	\$ 1,705	75.64%	\$ 2,041	83.54%
07/01/07	\$ 5,043	\$ 6,671	\$ 1,628	75.60%	\$ 1,904	85.45%

The Governmental Accounting Standards Board (GASB) requires the plan to prepare the Schedule of Funding Progress using the entry age actuarial cost method. The requirement to present the Schedule of Funding Progress using the Entry Age actuarial cost method went into effect during the year of the 2007 actuarial valuation, therefore only the two most recent valuations are presented.

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## Supplemental Schedules



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## TRI-CITIES AIRPORT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended June 30, 2010

CFDA Number	Grantor Agency	Grant Number	Program Description	Balance July 1, 20		Cash Receipts	Expenditures <sup>1</sup>	Adjustments <sup>3</sup>	Balance June 30, 2010 <sup>2</sup>
20.106	Federal Aviation Administration	AIP 3-47-0004-48	South Aviation Development Area	\$ 173,5		180,095	6,546	-	-
		AIP 3-47-0004-49	Land Acquisition, Road Relocation and Pavement Friction Testing	15,7	777	15,770	-	(7)	-
		AIP 3-47-0004-50	Terminal Ramp Reconstruction	390,2	267	544,956	325,213	-	170,524
		AIP 3-47-0004-51	Land, Airfield Marking and						
S			Rubber Removal	39,5	590	397,881	358,291	-	-
See In		AIP 3-47-0004-52	Perimeter Security Fence	326,8	879	534,518	235,655	-	28,016
dep		AIP 3-47-0004-53	Terminal Ramp Reconstruction - Phase II	80,2	250	1,137,914	1,057,961	-	297
Independent A		AIP 3-47-0004-54	Terminal Ramp Reconstruction - Phase III, and Security Fence - Phase II and Friction Decelerometer	123,8	813	2,053,071	2,639,285	-	710,027
Auditors'		AIP 3-47-0004-55	Runway Rehabilitation and Road Relocation Design	10,6	603	131,446	186,787	-	65,944
Report.		AIP 3-47-0004-59	Land Acquisition: Mapleview Farms		-	358,058	360,863		2,805
ort.				\$ 1,160,7	728	5,353,709	5,170,601	(7)	977,613

<sup>&</sup>lt;sup>1</sup> This Schedule reflects the federal grantor's share of the expenditures.

<sup>&</sup>lt;sup>2</sup> These balances represent amounts due from the grantor.

<sup>&</sup>lt;sup>3</sup> These balances represent an amendment or prior year expenditures.

#### TRI-CITIES AIRPORT COMMISSION NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended June 30, 2010

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of the Tri-Cities Airport Commission and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-48 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Administration	\$ 1,316	20,322	30,000	9,678	-
Inspection	-	32,001	41,500	9,499	-
South Aviation Development					
Area - Access Road	26,356	906,140	861,322	(44,818)	-
<b>Environmental Assessment</b>	-	17,470	17,000	(470)	-
Engineering	 10,701	83,572	78,200	(5,372)	
	\$ 38,373	1,059,505	1,028,022	(31,483)	0
Share of Cost					
Federal Grant (95%)	\$ 6,546	976,621	976,621	_	-
State Grant (2.5%)	172	25,701	25,701	-	-
Tri-Cities Airport Commission	31,655	57,183	25,700	(31,483)	
	\$ 38,373	1,059,505	1,028,022	(31,483)	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-49 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 ent Year nditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Land	\$ -	175,592	189,531	13,939	-
Road Relocation	34	90,868	91,316	448	-
Pavement Friction Testing	 	16,199	15,745	(454)	
	\$ 34	282,659	296,592	13,933	0
Share of Cost					
Federal Grant (95%)	\$ -	268,495	281,762	13,267	-
State Grant (2.5%)	350	7,415	7,415	-	-
Tri-Cities Airport Commission	(316)	6,749	7,415	666	<u>-</u>
	\$ 34	282,659	296,592	13,933	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-50 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Ramp Reconstruction	\$ 337,125	2,882,215	2,878,440	(3,775)	
	\$ 337,125	2,882,215	2,878,440	(3,775)	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 325,213 4,070 7,842	2,743,048 67,698 71,469	2,743,048 67,696 67,696	(2) (3,773)	- - -
	\$ 337,125	2,882,215	2,878,440	(3,775)	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-51 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description		rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Land Acquisition RW 23 Approach	\$	407,922	434,332	404,000	(30,332)	_
Runway Rubber Removal and Airfield	Ψ	407,722	434,332	404,000	(30,332)	_
Pavement Markings		-	372,442	372,000	(442)	-
Runway 5/23 Rubber Removal Costs			36,960	36,960		
	\$	407,922	843,734	812,960	(30,774)	0
Share of Cost (Share of Rubber Removal and Markings)						
Federal Grant (95%)	\$	358,291	737,200	737,200	-	-
State Grant (2.5%)		9,429	19,400	19,400	-	-
Tri-Cities Airport Commission		40,202	50,174	19,400	(30,774)	
		407,922	806,774	776,000	(30,774)	0
Share of Cost (Runway 5/23 Rubber Reme	oval)					
State Grant (90%)		-	33,264	33,264	-	-
Tri-Cities Airport Commission			3,696	3,696		
		0	36,960	36,960	0	0
	\$	407,922	843,734	812,960	(30,774)	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-52 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Perimeter Security Fence	\$ 248,188	1,240,159	1,240,028	(131)	
	\$ 248,188	1,240,159	1,240,028	(131)	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 235,655 6,200 6,333	1,178,027 31,000 31,132	1,178,027 31,000 31,001	- (131)	- - -
TH Clues Thiport Commission	\$ 248,188	1,240,159	1,240,028	(131)	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-53 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	
Terminal Ramp Reconstruction	\$ 1,113,643	1,253,999	1,353,960	99,961	
Phase II	\$ 1,113,643	1,253,999	1,353,960	99,961	0
Share of Cost					
Federal Grant (95%)	\$ 1,057,961	1,191,299	1,286,262	94,963	-
State Grant (2.5%)	27,841	31,350	33,849	2,499	-
Tri-Cities Airport Commission	27,841	31,350	33,849	2,499	
	\$ 1,113,643	1,253,999	1,353,960	99,961	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-54 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Ramp Reconstruction - Phase II Security Fence Rehab - Phase II Friction Decelerometer	\$ 1,829,185 949,010 \$ 2,778,195	1,918,854 985,003 4,668 2,908,525	2,105,264 1,061,406 4,650 3,171,320	186,410 76,403 (18) 262,795	
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 2,639,285 69,455 69,455 \$ 2,778,195	2,763,099 72,713 72,713 2,908,525	3,012,754 79,283 79,283 3,171,320	249,655 6,570 6,570 262,795	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-55 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Runway 5/23Rehabilitation - Design Road Relocation - Design	\$ 121,493 75,126	124,914 82,866	365,300 579,937	240,386 497,071	<u>-</u>
	\$ 196,619	207,780	945,237	737,457	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 186,787 4,916 4,916	197,390 5,195 5,195	897,975 23,631 23,631	700,585 18,436 18,436	- - -
	\$ 196,619	207,780	945,237	737,457	0

#### TRI-CITIES AIRPORT COMMISSION FEDERAL GRANT AIP #3-47-0004-59 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Land Acquisition -	\$ 379,856	379,856	388,000	8,144	
Mapleview Farms	\$ 379,856	379,856	388,000	8,144	0
Share of Cost					
Federal Grant (95%)	\$ 360,863	360,863	368,600	7,737	-
State Grant (2.5%)	9,496	9,496	9,700	204	-
Tri-Cities Airport Commission	9,497	9,497	9,700	203	
	\$ 379,856	379,856	388,000	8,144	0

#### TRI-CITIES AIRPORT COMMISSION SCHEDULE OF EXPENDITURES OF STATE AWARDS For the Year Ended June 30, 2010

CFDA				Balance	Cash			Balance
Number	Grantor Agency	Grant Number	Program Description	July 1, 2009	Receipts	Expenditures 1	Adjustments <sup>3</sup>	June 30, 2010 <sup>2</sup>
N/A	TN Dept. of							,
	Transportation	82-555-0198-04	Terminal Ramp Reconstruction - Phase I (AIP 46)	\$ 7,775	-	-	(7,775)	-
		82-555-0799-04	Terminal Sound System Improvements	22,857	223,327	260,292	-	59,822
		82-555-1001-04	Demolish of Rental Car Facility	374	32	-	(342)	-
		82-555-1002-04	South Aviation Development (AIP 48)	10,340	10,512	172	-	-
		82-555-1003-04	South Aviation Development	226,260	281,278	72,568	-	17,550
$\infty$		82-555-1004-04	Terminal Building Exit System Upgrade	1,930	720	65,376	-	66,586
See		82-555-1008-04	Aerial Topography and Ground Control Map	231	10,929	10,933	(235)	-
		82-555-1009-04	Terminal Ramp Reconstruction (AIP 50)	33,431	30,627	4,070	-	6,874
ıde		82-555-1011-04	Perimeter Security Fence (AIP 52)	24,799	28,873	6,200	-	2,126
þ		82-555-1012-04	Land Acquisition, Road Relocation	68	418	350	-	-
nc			and Pavement Friction Testing (AIP 49)					
Independent Auditors'		82-555-1013-04	Professional Services	12,449	14,698	4,500	-	2,251
nt		82-555-1014-04	East GA Hangar Roof Replacement	5,883	102,302	105,834	-	9,415
$\triangleright$		82-555-1015-04	Rubber Removal, Payment Markings, and Land (AIP 51)	43,235	52,664	9,429	-	-
ud		82-555-1016-04	Terminal Ramp Reconstruction Phase II (AIP 53)	3,509	-	27,842	-	31,351
itc		82-555-1017-04	Runway 5/23 Rehabilitation and Road Relocation (AIP 55)	86	_	1,986	-	2,072
STS		Applied For	Runway 5/23 Rehabilitation and Road Relocation (AIP 55)	193		2,930	-	3,123
· •		82-555-1019-04	Glycol and Fuel Farm	24,208	114,674	103,469	-	13,003
?e		82-555-1020-04	Terminal Building Phase II	25,552	514,985	563,121	-	73,688
Report.		82-555-1021-04	Terminal Ramp Phase II, Security Fence Phase II and					
Ħ			Friction Decelerometer (AIP 54)	3,258	50,856	69,455	-	21,857
·		82-555-1022-04	Aviation Drive Relocation	239	-	36,114	-	36,353
		82-555-1024-04	South Aviation Dev. Manager	-	48,235	117,607	-	69,372
		82-555-1026-04	Wildlife Management Assessment	-	-	506	-	506
		82-555-1027-04	Security and Maintenance Vehicles	-	58,326	81,942	-	23,616
		82-555-1702-04	North Ramp Plane Port	-	-	18,936	-	18,936
		82-555-1703-04	G.A. Terminal Rehab	-	-	38,644	-	38,644
		Applied For	Land Acquisition - Mapleview Farms (AIP 59)			9,496		9,496
				\$ 446,677	1,543,456	1,611,772	(8,352)	506,641

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-0799-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Sound System Improvements	\$ 289,213	378,468	405,000	26,532	
	\$ 289,213	378,468	405,000	26,532	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	\$ 260,292 28,921	340,622 37,846	364,500 40,500	23,878 2,654	- -
	\$ 289,213	378,468	405,000	26,532	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1002-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Administration	\$ 1,316	20,322	30,000	9,678	-
Inspection	-	32,001	41,500	9,499	-
South Aviation Development					
Area - Access Road	26,356	906,140	861,322	(44,818)	-
Environmental Assessment	-	17,470	17,000	(470)	-
Engineering	10,701	83,572	78,200	(5,372)	
	\$ 38,373	1,059,505	1,028,022	(31,483)	0
Share of Cost					
Federal Grant (95%)	\$ 6,546	976,621	976,621	-	-
State Grant (2.5%)	172	25,701	25,701	-	-
Tri-Cities Airport Commission	31,655	57,183	25,700	(31,483)	
	\$ 38,373	1,059,505	1,028,022	(31,483)	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1003-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
South Aviation Development	\$ 80,631	1,619,967	1,891,406	271,439	
	\$ 80,631	1,619,967	1,891,406	271,439	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	\$ 72,568 8,063	1,457,970 161,997	1,702,266 189,140	244,296 27,143	<u>-</u>
	\$ 80,631	1,619,967	1,891,406	271,439	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1004-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Building Exit System Upgrade	\$ 74,862	803,841	850,000	46,159	
	\$ 74,862	803,841	850,000	46,159	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	\$ 65,376 9,486	721,457 82,384	765,000 85,000	43,543 2,616	- -
	\$ 74,862	803,841	850,000	46,159	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1008-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Aerial Topography and					
Ground Control Map	\$ 12,148	75,110	76,300	1,190	
	\$ 12,148	75,110	76,300	1,190	0
Share of Cost					
State Grant (90%)	\$ 10,933	67,599	68,670	1,071	_
Tri-Cities Airport Commission	 1,215	7,511	7,630	119	
	\$ 12,148	75,110	76,300	1,190	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1009-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Ramp Reconstruction	\$ 337,125	2,882,215	2,878,440	(3,775)	
	\$ 337,125	2,882,215	2,878,440	(3,775)	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 325,213 4,070 7,842	2,743,048 67,698 71,469	2,743,048 67,696 67,696	(2) (3,773)	- - -
	\$ 337,125	2,882,215	2,878,440	(3,775)	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1011-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Perimeter Security Fence	\$ 248,188	1,240,159	1,240,028	(131)	
	\$ 248,188	1,240,159	1,240,028	(131)	0
Share of Cost					
Federal Grant (95%)	\$ 235,655	1,178,027	1,178,027	-	-
State Grant (2.5%) Tri-Cities Airport Commission	 6,200 6,333	31,000 31,132	31,000 31,001	(131)	<u>-</u>
	\$ 248,188	1,240,159	1,240,028	(131)	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1012-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 ent Year enditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Land	\$ _	175,592	189,531	13,939	-
Road Relocation	34	90,868	91,316	448	-
Pavement Friction Testing	 	16,199	15,745	(454)	
	\$ 34	282,659	296,592	13,933	0
Share of Cost					
Federal Grant (95%)	\$ -	268,495	281,762	13,267	-
State Grant (2.5%)	350	7,415	7,415	-	-
Tri-Cities Airport Commission	(316)	6,749	7,415	666	
	\$ 34	282,659	296,592	13,933	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1013-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	C 0.2.	rent Year enditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Professional Services	\$	5,000	18,832	95,000	76,168	
	\$	5,000	18,832	95,000	76,168	0
Share of Cost						
State Grant (90%) Tri-Cities Airport Commission	\$	4,500 500	16,949 1,883	85,500 9,500	68,551 7,617	<u>-</u>
	\$	5,000	18,832	95,000	76,168	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1014-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Ye Expenditur		Budget	Expenditures (Over) Under Budget	Questioned Costs
East GA Hanger Replacement	\$ 117,64	124,178	124,610	432	
	\$ 117,64	124,178	124,610	432	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	\$ 105,83 11,80		112,149 12,461	432	<u>-</u>
	\$ 117,64	124,178	124,610	432	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1015-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures		Budget	Expenditures (Over) Under Budget	Questioned Costs
Land Acquisition RW 23 Approach	\$ 407,922	434,332	404,000	(30,332)	_
Runway Rubber Removal and Airfield	Ψ 107,522	10 1,002	101,000	(30,332)	
Pavement Markings	-	372,442	372,000	(442)	-
Runway 5/23 Rubber Removal Costs	-	36,960	36,960	<del>-</del>	-
	\$ 407,922	843,734	812,960	(30,774)	0
Share of Cost (Share of Rubber Removal and Markings)					
Federal Grant (95%)	\$ 358,291	737,200	737,200	-	-
State Grant (2.5%)	9,429	19,400	19,400	-	-
Tri-Cities Airport Commission	40,202	50,174	19,400	(30,774)	
	407,922	806,774	776,000	(30,774)	0
Share of Cost (Runway 5/23 Ribber Removal)					
State Grant (90%)	-	33,264	33,264	-	-
Tri-Cities Airport Commission		3,696	3,696	<u> </u>	
		36,960	36,960	0	0
	\$ 407,922	843,734	812,960	(30,774)	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1016-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Ramp Reconstruction Phase II	\$ 1,113,643	1,253,999	1,353,960	99,961	
	\$ 1,113,643	1,253,999	1,353,960	99,961	0
Share of Cost					
Federal Grant (95%)	\$ 1,057,961	1,191,299	1,286,262	94,963	-
State Grant (2.5%)	27,842	31,350	33,849	2,499	-
Tri-Cities Airport Commission	27,840	31,350	33,849	2,499	
	\$ 1,113,643	1,253,999	1,353,960	99,961	0

#### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1017-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
<u> </u>					
Road Relocation - Design	 79,445	82,866	579,937	497,071	
	\$ 79,445	82,866	579,937	497,071	0
Share of Cost					
Federal Grant (95%)	\$ 75,473	78,722	550,941	472,219	-
State Grant (2.5%)	1,986	2,072	14,498	12,426	-
Tri-Cities Airport Commission	 1,986	2,072	14,498	12,426	-
	\$ 79,445	82,866	579,937	497,071	0

## TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT APPLIED FOR COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Runway 5/23 Rehab - Design	117,174	124,914	365,300	240,386	<u>-</u>
	\$ 117,174	124,914	365,300	240,386	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 111,314 2,930 2,930	118,668 3,123 3,123	347,035 9,132 9,133	228,367 6,009 6,010	- - -
	\$ 117,174	124,914	365,300	240,386	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1019-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures				Expenditures (Over) Under Budget	Questioned Costs	
Glycol and Fuel Farm	\$	114,966	141,864	205,000	63,136		
	\$	114,966	141,864	205,000	63,136	0	
Share of Cost							
State Grant (90%) Tri-Cities Airport Commission	\$	103,469 11,497	127,678 14,186	184,500 20,500	56,822 6,314	<u>-</u>	
	\$	114,966	141,864	205,000	63,136	0	

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1020-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Building - Phase II	\$ 632,048	717,661	840,627	122,966	
	\$ 632,048	717,661	840,627	122,966	0
Share of Cost					
State Grant (90%) Tri-Citites Airport Commission	\$ 563,121 68,927	645,895 71,766	756,564 84,063	110,669 12,297	<u>-</u>
	\$ 632,048	717,661	840,627	122,966	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1021-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Terminal Ramp Reconstruction-Phase III Security Fence Rehab-Phase II Friction Decelerometer	\$ 1,829,185 949,010 -	1,918,854 985,003 4,668	2,105,264 1,061,406 4,650	186,410 76,403 (18)	- - -
	\$ 2,778,195	2,908,525	3,171,320	262,795	0
Share of Cost					
Federal Grant (95%) State Grant (2.5%) Tri-Cities Airport Commission	\$ 2,639,285 69,455 69,455	2,763,099 72,713 72,713	3,012,754 79,283 79,283	249,655 6,570 6,570	- - -
	\$ 2,778,195	2,908,525	3,171,320	262,795	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1022-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures				Expenditures (Over) Under Budget	Questioned Costs
Aviation Drive Relocation	\$	40,127	40,127	47,300	7,173	
	\$	40,127	40,127	47,300	7,173	0
Share of Cost						
State Grant (90%) Tri-Cities Airport Commission	\$	36,114 4,013	36,114 4,013	42,570 4,730	6,456 717	- -
	\$	40,127	40,127	47,300	7,173	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1024-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures		Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
S. Aviation Dev. Hangar - Design S. Aviation Dev. Hangar - Construction	\$	130,674	130,674	257,160 1,926,508	126,486 1,926,508	
	\$	130,674	130,674	2,183,668	2,052,994	0
Share of Cost						
State Grant (90%) Tri-Cities Airport Commission	\$	117,607 13,067	117,607 13,067	1,965,302 218,366	1,847,695 205,299	
	\$	130,674	130,674	2,183,668	2,052,994	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1026-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures				Expenditures (Over) Under Budget	Questioned Costs	
Wildlife Hazard Assessment	\$	562	562	40,000	39,438		
	\$ 562		562	40,000	39,438	0	
Share of Cost							
State Grant (90%) Tri-Cities Airport Commission		506 56	506 56	36,000 4,000	35,494 3,944	<u>-</u>	
	\$	562	562	40,000	39,438	0	

## TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-55-1027-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
Security and Maintenance Vehicles	\$ 91,046	91,046	96,000	4,954	
	\$ 91,046	91,046	96,000	4,954	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	\$ 81,942 9,104	81,942 9,104	86,400 9,600	4,458 496	<u>-</u>
	\$ 91,046	91,046	96,000	4,954	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1702-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
North Ramp Plane Port- Design North Ramp Plane Port- Construction	\$ 21,040	21,040	40,000 180,000	18,960 180,000	
	\$ 21,040	21,040	220,000	198,960	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	 18,936 2,104	18,936 2,104	198,000 22,000	179,064 19,896	<u>-</u>
	\$ 21,040	21,040	220,000	198,960	0

### TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT 82-555-1703-04 COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	 rrent Year penditures	Cumulative Expenditures	Budget	Expenditures (Over) Under Budget	Questioned Costs
GA Terminal Rehab - Designs GA Terminal Rehab - Construction	\$ 42,938	42,938	102,000 425,000	59,062 425,000	
	\$ 42,938	42,938	527,000	484,062	0
Share of Cost					
State Grant (90%) Tri-Cities Airport Commission	38,644 4,294	38,644 4,294	474,300 52,700	435,656 48,406	<u>-</u>
	\$ 42,938	42,938	527,000	484,062	0

## TRI-CITIES AIRPORT COMMISSION TENNESSEE GRANT APPLIED FOR COMPARISON OF ACTUAL EXPENDITURES TO BUDGET

Project Description	Current Year Expenditures	Cumulative Expenditures		Expenditures (Over) Under Budget	Questioned Costs
Land Acquisition:	\$ 379,856	379,856	388,000	8,144	
Meadow Farms	\$ 379,856	379,856	388,000	8,144	0
Share of Cost					
Federal Grant (95%)	\$ 360,863	360,863	368,600	7,737	-
State Grant (2.5%)	9,496	9,496	9,700	204	-
Tri-Cities Airport Commission	9,497	9,497	9,700	203	
	\$ 379,856	379,856	388,000	8,144	0

### **Statistical**

Unaudited financial and demographic information



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### STATISTICAL SECTION

The statistical section of the Comprehensive Annual Financial Report provides detailed information to enhance the understanding of the financial condition of the Tri-Cities Airport Commission. The statistical section is from the Airport Commission's fiscal year 2010 Comprehensive Annual Financial Report.

#### **CONTENTS**

#### Financial Trends

These schedules contain trend information to help the reader understand how the Airport's financial performance and condition have changed over time.

#### Revenue Capacity

These schedules contain information to help the reader understand the make-up of the Airport's revenue sources. The Airport Commission presents landed weights, square footage, public safety reimbursement and other airline related revenues along with parking rates to illustrate their primary revenue sources.

### Debt Capacity

These schedules present information on the Airport's ability to meet their current debt service. The Airport Commission did not have any debt prior to 1998. A schedule is included for Passenger Facility Charges and Customer Facility Charges as these two restricted revenue sources are the primary source for debt service.

#### Demographic and Economic Information

These schedules offer demographic and economic indicators to show the environment within the surrounding area of the Airport.

#### Operating Information

These schedules contain service and infrastructure data to assist the reader in understanding how the Airport operates. The schedules presented include operating results, employees, capital assets, and source of funding for capital assets.

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## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 1:

#### Net Assets and Changes in Net Assets Last Ten Fiscal Years (unaudited)

	FY 2010	FY 2009	FY 2008	FY 2007	FY 2006	FY 2005	FY 2004	FY 2003	FY 2002	FY 2001
OPERATING REVENUES	\$ 5,693,560	\$ 5,818,444	\$ 6,117,331	\$ 5,940,932	\$ 5,985,500	\$ 5,740,432	\$ 5,329,528	\$ 5,232,083	\$ 4,704,452	\$ 4,030,692
OPERATING EXPENSES	5,101,080	5,431,972	5,415,059	5,415,312	5,484,486	5,333,989	4,902,809	4,784,038	4,294,485	3,660,860
OPERATING INCOME BEFORE DEPRECIATION &										
AMORTIZATION	\$ 592,480	\$ 386,472	\$ 702,272	\$ 525,620	\$ 501,014	\$ 406,443	\$ 426,719	\$ 448,045	\$ 409,967	\$ 369,832
LESS: DEPRECIATION	3,053,364	2,855,601	2,889,942	2,730,172	2,381,018	2,282,141	2,372,815	2,137,476	1,815,182	1,799,241
AMORTIZATION	13,501	13,501	13,501	13,501	13,501	13,501	109,760	6,478	6,478	6,478
OPERATING LOSS	\$ (2,474,385)	\$ (2,482,630)	\$ (2,201,171)	\$ (2,218,053)	\$ (1,893,505)	\$ (1,889,199)	\$ (2,055,856)	\$ (1,695,909)	\$ (1,411,693)	\$ (1,435,887)
OTHER NON-OPERATING REVENUES (EXPENSES)	809,692	781,318	878,429	557,579	619,715	482,993	103,322	287,541	313,171	555,221
LOSS BEFORE CAPITAL CONTIRBUTIONS	\$ (1,664,693)	\$ (1,701,312)	\$ (1,322,742)	\$ (1,660,474)	\$ (1,273,790)	\$ (1,406,206)	\$ (1,952,534)	\$ (1,408,368)	\$ (1,098,522)	\$ (880,666)
CAPITAL CONTRIBUTIONS	6,774,016	7,485,388	4,330,262	3,067,094	7,646,827	2,672,004	3,399,266	2,174,875	6,188,177	4,325,737
CHANGE IN NET ASSETS	\$ 5,109,323	\$ 5,784,076	\$ 3,007,520	\$ 1,406,620	\$ 6,373,037	\$ 1,265,798	\$ 1,446,732	\$ 766,507	\$ 5,089,655	\$ 3,445,071
NET ASSETS AT YEAR-END										
INVESTED IN CAPITAL ASSETS, NET OF RELATED DEBT	\$ 56,595,863	\$ 50,301,978	\$ 45,438,936	\$ 43,473,265	\$ 40,568,936	\$ 35,041,899	\$ 33,646,213	\$ 33,054,563	\$ 31,108,110	\$ 26,813,265
RESTRICTED - TENANT					-	-	1,654	1,654	5,900	-
RESTRICTED - PASSENGER FACILTY CHARGE	754,568	806,920	566,711	362,968	423,709	438,035	411,092	489,956	689,745	-
UNRESTRICTED	3,708,306	4,840,516	4,159,691	3,321,585	4,758,553	3,898,227	4,053,404	3,119,458	4,095,369	3,996,204
TOTAL NET ASSETS	\$ 61,058,737	\$ 55,949,414	\$ 50,165,338	\$ 47,157,818	\$ 45,751,198	\$ 39,378,161	\$ 38,112,363	\$ 36,665,631	\$ 35,899,124	\$ 30,809,469

#### Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 2: Changes in Cash and Cash Equivalents Last Ten Fiscal Years (unaudited)

Cash Flows From Operating Activities	FY 2010	FY 2009	FY 2008	FY 2007	FY 2006	FY 2005	FY 2004	FY 2003	FY 2002	FY 2001
Cash received from customers	\$ 5,702,985	\$ 5,796,913	\$ 6,140,734	\$ 5,883,726	\$ 6,043,541	\$ 5,667,282	\$ 5,363,959	\$ 5,090,111	\$ 4,447,917	\$ 3,955,584
Cash payments to suppliers	(1,163,492)	(1,952,309)	(1,563,139)	(2,119,801)	(2,276,146)	(2,121,032)	(2,031,536)	(2,201,758)	(2,062,557)	(1,976,476)
Cash payments to employees	(2,411,072)	(2,345,715)	(2,260,532)	(1,998,860)	(2,108,696)	(2,035,227)	(1,975,357)	(1,694,896)	(1,670,691)	(1,546,054)
Cash paid out for employee benefits	(1,055,427)	(1,053,814)	(1,064,303)	(970,908)	(843,857)	(810,844)	(656,545)	(556,251)	(432,532)	(404,486)
Cash payments for insurance	(249,790)	(222,280)	(249,566)	(293,462)	(248,434)	(275,004)	(264,252)	(279,725)	(172,246)	(95,766)
Net Cash Provided (Used) by Operating Activities	823,204	222,795	1,003,194	500,695	566,408	425,175	436,269	357,481	109,891	(67,198)
Cash Flows From Capital and Related Financing Activities										
Acquisition and Construction of Capital Assets	(8,648,385)	(7,419,623)	(4,216,586)	(4,982,119)	(9,388,510)	(5,108,733)	(4,120,037)	(3,755,016)	(5,765,304)	(7,106,134)
Proceeds from sale of property	-	-	-	-	-	-	-	-	-	2,788
Capital grants received	6,897,168	6,967,113	3,617,479	4,402,861	7,071,240	3,200,256	2,265,552	3,336,527	5,002,976	4,602,408
PFC Funds Received	808,349	795,705	836,158	530,007	597,143	615,655	533,262	508,444	583,932	620,716
CFC Funds Received	322,865	275,044	280,364	295,764	319,116	291,650	259,800	140,118	-	-
Interest Paid	(352,352)	(376,377)	(399,533)	(422,178)	(442,408)	(462,805)	(410,311)	(311,698)	(327,159)	(342,462)
Cost of Issuing Debt	-	-	-	-	-	-	(299,362)	-	-	-
Bond Proceeds	-	-	-	-	-	-	10,540,000	-	-	-
Principal paid on long-term debt	(695,000)	(670,000)	(645,000)	(615,000)	(595,000)	(575,000)	(5,380,000)	(300,000)	(285,000)	(270,000)
Net Cash Provided (Used for) Capital and										
Related Financing Activities	(1,667,355)	(428,138)	(527,118)	(790,665)	(2,438,419)	(2,038,977)	3,388,904	(381,625)	(790,555)	(2,492,684)
Cash Flows From Investing Activities										
Purchase of Investments	(35,325)	(1,720,370)	(518,499)	(7,714)	(9,084)	(8,762)	(448,435)	(1,169,162)	(43,056)	(650,809)
Sales of Investments	421,328	614,584	-	-	-	-	2,777,692	1,250,000	330,000	3,567,634
Interest Received	69,405	65,844	159,649	163,644	177,101	135,378	78,502	92,228	150,886	329,386
Cash Paid for Management Fees	(480)	(480)	(548)	(667)	(837)	(4,009)	(11,937)	(12,331)	(16,135)	(17,887)
Bond Issue Costs										(4,260)
Net Cash Provided By (Used for) Investing Activities	454,928	(1,040,422)	(359,398)	155,263	167,180	122,607	2,395,822	160,735	421,695	3,224,064
Net Increase (Decrease) In Cash	(389,223)	(1,245,765)	116,678	(134,707)	(1,704,831)	(1,491,195)	6,220,995	136,591	(258,969)	664,182
Cash and Cash Equivalents at Beginning of Year	3,149,790	4,395,555	4,278,877	4,413,584	6,118,415	7,609,610	1,388,615	1,252,024	1,510,993	846,811
Cash and Cash Equivalents at End of Year	\$ 2,760,567	\$ 3,149,790	\$ 4,395,555	\$ 4,278,877	\$ 4,413,584	\$ 6,118,415	\$ 7,609,610	\$ 1,388,615	\$ 1,252,024	\$ 1,510,993

Tri-Cities Airport Commission
Tri-Cities Regional Airport, TN/VA
Table 3:

### Reserved Funds Last Ten Fiscal Years (unaudited)

<u>Year</u>	Bond <u>Escrow</u>	<u>Dedicated</u>	GRAND <u>TOTAL</u>
2010	\$ 1,058,760	\$ 1,059,682	\$ 2,118,442
2009	\$ 1,058,760	\$ 1,358,264	\$ 2,417,024
2008	\$ 1,061,800	\$ 1,438,282	\$ 2,500,082
2007	\$ 1,061,800	\$ 1,387,371	\$ 2,449,171
2006	\$ 1,067,754	\$ 1,348,748	\$ 2,416,502
2005	\$ 1,067,754	\$ 1,312,455	\$ 2,380,209
2004	\$ 1,067,754	\$ 1,273,755	\$ 2,341,509
2003	\$ 642,683	\$ 1,273,755	\$ 1,916,438
2002	\$ 633,819	\$ 1,341,100	\$ 1,974,919
2001	\$ 625,400	\$ 1,274,924	\$ 1,900,324

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 4: Principal Revenue Sources and Revenues Per Enplaned Passenger Last Ten Fiscal Years

	 2010	2009		2008		2007	2006	2005	2004	2003	2002		2001
Airline Revenues:													
Landing Fees	\$ 542,400	\$ 643,106	\$	636,555	\$	593,299	\$ 504,567	\$ 444,625	\$ 392,953	\$ 378,968	\$ 385,133	\$	400,865
Terminal Rents	752,467	802,421		775,683		775,683	737,410	691,924	646,680	661,354	632,667		426,776
Security Reimbursements	560,580	568,086		609,186		573,096	553,548	532,151	542,497	558,891	463,293		425,450
Jetway Fees	8,230	5,400		7,275		9,675	6,675	450		-			20,280
Other	 4,774	7,827		8,554		12,599	 13,061	9,451	 10,613	 12,109	 10,140		11,929
Total Airline Revenue	\$ 1,868,451	\$ 2,026,840	\$	2,037,253	\$	1,964,352	\$ 1,815,261	\$ 1,678,601	\$ 1,592,743	\$ 1,611,322	\$ 1,491,233	\$	1,285,300
Percent of Total Operating Revenues	32.8%	34.8%		33.3%		33.1%	30.3%	29.2%	29.9%	30.8%	31.7%		31.9%
Non-Airline Revenues													
Parking	\$ 1,704,348	\$ 1,782,756	\$	1,878,917		1,832,702	1,862,406	1,660,578	1,466,110	1,409,675	1,240,980		1,070,225
Percent of Total Operating Revenues	29.9%	30.6%		30.7%		30.8%	31.1%	28.9%	27.5%	26.9%	26.4%		26.6%
Rental Car	764,671	679,626		840,589		777,119	726,233	740,435	697,617	720,523	726,469		791,109
Other	 1,356,090	1,329,222		1,360,572		1,366,760	1,581,600	 1,660,818	 1,573,058	 1,490,563	 1,245,770		884,058
Total Non-Airline Revenues	\$ 3,825,109	\$ 3,791,604	\$	4,080,078	\$	3,976,581	\$ 4,170,239	\$ 4,061,831	\$ 3,736,785	\$ 3,620,761	\$ 3,213,219	\$	2,745,392
Percent of Total Operating Revenues	 67.2%	 65.2%		66.7%	_	66.9%	 69.7%	 70.8%	 70.1%	 69.2%	 68.3%	_	68.1%
Total Operating Revenues	\$ 5,693,560	\$ 5,818,444	\$	6,117,331	\$	5,940,933	\$ 5,985,500	\$ 5,740,432	\$ 5,329,528	\$ 5,232,083	\$ 4,704,452	\$	4,030,692
Percent of Total Revenues	83.0%	83.3%		82.7%		85.6%	84.8%	84.4%	85.7%	87.1%	86.6%		80.5%
Nonoperating Revenues													
Passenger Facility Charges	\$ 790,497	\$ 843,482	\$	832,657	\$	538,856	\$ 583,092	\$ 628,543	\$ 537,490	\$ 535,415	\$ 530,322	\$	637,641
Customer Facility Charges	307,017	253,729		291,228		295,337	316,526	297,554	260,532	162,798	-		-
Interest Income	69,405	65,844		159,649		163,644	177,101	135,378	74,010	78,612	138,650		323,978
Other	 <u> </u>						 	 -	 20,519	 -	 61,246		12,432
Total Nonoperating Revenues	\$ 1,166,919	\$ 1,163,055	\$	1,283,534	\$	997,837	\$ 1,076,719	\$ 1,061,475	\$ 892,551	\$ 776,825	\$ 730,218	\$	974,051
Percent of Total Revenues	 17.0%	 16.7%	_	17.3%		14.4%	 15.2%	 15.6%	 14.3%	 12.9%	 13.4%		19.5%
Total Revenues	\$ 6,860,479	\$ 6,981,499	\$	7,400,865	\$	6,938,770	\$ 7,062,219	\$ 6,801,907	\$ 6,222,079	\$ 6,008,908	\$ 5,434,670	\$	5,004,743
Enplaned Passengers (excluding charters)	198,995	205,547		210,244		202,866	224,913	234,238	199,472	197,910	196,228		228,504
Airline Revenue Per enplaned passenger	\$ 9.39	\$ 9.86	\$	9.69	\$	9.68	\$ 8.07	\$ 7.17	\$ 7.98	\$ 8.14	\$ 7.60	\$	5.62
Parking Revenue per enplaned passenger	\$ 8.56	\$ 8.67	\$	8.94	\$	9.03	\$ 8.28	\$ 7.09	\$ 7.35	\$ 7.12	\$ 6.32	\$	4.68
Total Revenue Per enplaned passenger	\$ 34.48	\$ 33.97	\$	35.20	\$	34.20	\$ 31.40	\$ 29.04	\$ 31.19	\$ 30.36	\$ 27.70	\$	21.90

Source: Audited Financial Statements Tri-Cities Airport Commission Activity Reports

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 5: Revenue Rates Last Ten Fiscal Years

#### SIGNATORY AIRLINES RATES AND CHARGES

	2	010		2009	2008	 2007		2006		2005		2004	:	2003	:	2002	2	2001
Landing Fees (per 1,000 lbs. MGLW)	\$	1.94	\$	1.94	\$ 1.85	\$ 1.85	\$	1.57	\$	1.31	\$	1.09	\$	1.09	\$	1.09	\$	1.09
Terminal Rental Rates (per square foot)	\$	40.52	\$	40.52	\$ 38.74	\$ 38.74	\$	36.80	\$	34.07	\$	25.69	\$	25.69	\$	25.69	\$	25.69
Jetway Use Fee (per use)	\$	15.00	\$	15.00	\$ 15.00	\$ 15.00	\$	20.00	\$	20.00	\$	20.00	\$	20.00	\$	20.00	\$	20.00
Security Reimbursement *		*		*	*	*		*		*		*		*		*		*
(Annual Security Reimbursement)	\$ 5	60,580	\$ !	568,086	\$ 609,186	\$ 558,127	\$ !	553,548	\$!	532,151	\$ !	542,497	\$ 5	558,892	\$ 4	463,293	\$ 4	125,450

\* Security Reimbursement is set at fifty percent of the annual Public Safety operating budget.

### **Parking Rates**

	2	2010		2009		2008		2007		2006	2	005	2	004	2	003	2	002	2	001
Long-Term Parking - Daily	\$	8.00	\$	8.00	\$	8.00	\$	8.00	\$	8.00	\$	7.00	\$	7.00	\$	7.00	\$	7.00	\$	5.50
	\$1 p	er hour	\$1 p	er hour	\$1 p	er hour	\$1 p	er hour	\$1 p	er hour										
Short-Term Parking - Daily	\$	10.00	\$	10.00	\$	10.00	\$	10.00	\$	10.00	\$	8.00	\$	8.00	\$	8.00	\$	8.00	\$	6.50
- Incremental	\$1 pe	er 30 min	\$1 pe	er 30 min	\$1 pc	er 30 min	\$1 pe	er 30 min	\$1 pe	er 30 min	\$1 pe	er 30 min	\$1 p	er hour						

Source: Tri-Cities Airport Commission Lease Data

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 6:

### Enplaned Passengers Last Ten Fiscal Years (unaudited)

Airline	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Allegiant Air	31,198	38,499	26,020	1,881	0	0	0	0	0	0
US Airways Express (Air Wisconsin)	0	0	460	288	2,711	0	0	0	0	0
US Airways Express (Allegheny)	0	0	0	0	0	0	1,220	3,037	0	0
American Connection	0	0	0	0	282	6,262	6,582	8,153	4,209	0
Delta (Atlantic Southeast Airlines)	87,223	64,576	53,075	40,146	63,159	75,160	69,460	75,940	66,663	90,762
Delta (Atlantic Coast)	0	0	0	0	0	9,639	25,526	16,803	4,660	0
Delta (Chautauqua)	1,178	17,709	30,864	41,066	25,267	6,518	0	0	0	0
Delta (Comair)	1,232	2,233	3,908	831	24,649	38,988	9,964	13,154	26,686	22,439
Delta (Freedom)	10,969	4,010	11,586	32,297	10,092	0	0	0	0	0
Delta (Pinnacle)	3,611	0	0	0	0	0	0	0	0	0
US Airways Express (Mesa Jet)	602	671	959	1,065	21,801	38,357	0	0	0	0
Northwest Airlink	1,351	22,467	22,776	23,689	27,683	27,790	24,254	17,482	14,281	12,527
Sky West	6,162	0	0	0	0	0	0	0	0	0
US Airways Express (Piedmont)	29,336	33,877	38,198	33,810	31,220	27,203	45,067	47,337	50,246	23,815
US Airways Express (PSA Airlines)	26,133	21,505	22,398	27,793	18,049	246	9,017	16,004	17,979	22,255
US Airways Express (Trans States)	0	0	0	0	0	4,075	8,382	0	0	0
US Airways Express (CommutAir)	0	0	0	0	0	0	0	0	0	0
United Express	0	0	0	0	0	0	0	0	4,523	18,737
US Airways	0	0	0	0	0	0	0	0	6,981	37,969
Sub-Total Air Carriers	198,995	205,547	210,244	202,866	224,913	234,238	199,472	197,910	196,228	228,504
Charters	3,019	4,884	2,837	2,429	2,083	2,496	3,410	2,638	2,255	2,328
Total	202,014	210,431	213,081	205,295	226,996	236,734	202,882	200,548	198,483	230,832

Source: Tri-Cities Airport Commission Traffic Reports.

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 7a: Airline Landed Weights (000's Omitted) Last Ten Fiscal Years (unaudited)

Air Carriers	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Air Wisconsin	141	-	1,786	893	5,264	-	-	-	-	-
Allegheny Airlines	-	-	-	-	-	-	3,492	8,611	-	-
Allegiant Airlines	32,930	41,891	28,929	1,814	-	-	-	-	-	-
American Connection	-	-	-	-	421	10,240	10,474	13,190	6,212	-
Atlantic Coast	-	-	-	-	-	15,291	32,803	20,526	6,567	-
Atlantic Southeast	115,660	93,915	71,061	44,709	76,124	91,836	90,783	100,788	104,882	110,676
Chautauqua Airlines	1,833	27,449	45,249	62,245	35,603	8,925	-	-	-	-
Comair	1,504	3,619	6,392	1,175	36,599	60,630	31,255	28,529	61,617	45,172
Freedom	15,233	5,489	14,595	40,593	11,829	-	-	-	-	-
Mesa Jet	956	1,397	1,360	1,387	29,075	56,449	-	-	-	-
Northwest Airlink	1,625	43,087	41,411	41,149	41,009	47,947	44,155	30,526	21,831	22,446
Piedmont	41,721	51,299	54,177	49,140	43,816	39,842	69,381	77,624	84,335	38,691
Pinnacle	6,909	-	-	-	-	-	-	-	-	-
PSA Airlines	39,263	38,872	42,720	50,563	28,411	516	20,125	31,296	37,596	36,605
Sky West	9,024	-	-	-	-	-	-	-	-	-
Trans State	-	-	-	-	-	8,015	19,292	-	-	-
United Express	-	-	-	-	-	-	-	-	7,146	30,625
USAirways	-								14,639	83,536
Subtotal	266,799	307,018	307,680	293,668	308,151	339,691	321,760	311,090	344,825	367,751
Charters	7,702	10,070	7,082	6,361	5,181	6,384	9,095	6,151	5,941	7,241
Total Air Carriers	274,501	317,088	314,762	300,029	313,332	346,075	330,855	317,241	350,766	374,992

Source: Tri-Cities Airport Activity Reports

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 7b:

### Cargo Landed Weights Last Ten Fiscal Years (unaudited)

Cargo Carriers	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
ABX (DHL)/Airborne	-	21,163	50,945	51,219	50,940	50,976	50,991	50,164	50,419	51,624
Flight Express	612	5,777	8,359	8,359	8,359	8,359	8,359	8,359	8,359	8,359
Quest Diagnostic	1,296	1,296	-	-	-	-	-	-	-	-
Kalitta	-	-	-	-	9	751	-	41	-	-
Martinaire (DHL)	-	-	-	-	-	2,108	2,159	2,261	2,202	2,219
Reliant	-	-	-	-	-	-	-	-	82	298
Saber	-	-	-	-	-	-	334	49	288	522
Other	4,131	80	1,647	1,729	2,677	4,963	5,973	4,062	13,160	5,786
	6,039	28,316	60,951	61,307	61,985	67,157	67,816	64,936	74,510	68,808
TOTAL LANDED WEIGHTS	280,540	345,404	375,713	361,336	375,317	413,232	398,671	382,177	425,276	443,800

Source: Tri-Cities Airport Activity Report

### 125

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 8:

### Aircraft Movements Summary (Takeoff and Landing) Last Ten Fiscal Years (unaudited)

Fiscal	Air		Cargo	General	Air		
Year	<u>Carrier</u>	Charters	Carriers	Aviation	Taxi	Military	Total
2010	10,928	183	1,056	37,372	1,347	687	51,573
2009	13,688	278	3,130	35,705	646	501	53,948
2008	14,384	186	4,592	41,681	299	398	61,540
2007	14,828	251	4,628	45,483	-	439	65,629
2006	15,188	142	4,678	51,625	347	725	72,705
2005	18,270	194	5,304	59,017	230	583	83,598
2004	19,102	348	5,334	66,660	686	697	92,827
2003	18,434	225	5,322	63,854	145	568	88,548
2002	18,672	232	5,514	67,338	257	558	92,571
2001	17,722	238	5,456	73,764	203	742	98,125

Source: Air Traffic Reports

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 9:

### Air Cargo, Freight & Mail Last Ten Calendar Years (unaudited) (amounts expressed in pounds)

Fiscal	Air	Cargo			
Year	Carriers	Carriers	Sub-total	Mail	Total
2010	45,384	334,030	379,414	5,114	384,528
2009	100,613	5,898,721	5,999,334	1,593	6,000,927
2008	124,357	16,263,784	16,388,141	239	16,388,380
2007	130,349	10,290,014	10,420,363	1,311	10,421,674
2006	139,507	8,337,359	8,476,866	911	8,477,777
2005	175,998	3,593,986	3,769,984	2,448	3,772,432
2004	207,288	3,917,036	4,124,324	71,898	4,196,222
2003	194,245	3,695,665	3,889,910	125,344	4,015,254
2002	230,788	4,743,562	4,974,350	172,737	5,147,087
2001	485,184	4,204,395	4,689,579	635,153	5,324,732

Source: Air Traffic Reports

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 10: Debt Service Coverage Last Ten Fiscal Years (unaudited)

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Operating Revenues	\$ 5,693,560	\$ 5,818,444	\$ 6,117,331	\$ 5,940,932	\$ 5,985,500	\$ 5,740,432	\$ 5,329,528	\$ 5,232,083	\$ 4,704,452	\$ 4,030,692
Operating Expenses	\$ 5,101,080	\$ 5,431,972	\$ 5,415,059	5,415,312	5,484,486	5,333,989	4,902,809	4,784,038	4,294,485	3,660,860
Operating Income Before Adjustments	592,480	386,472	702,272	525,620	501,014	406,443	426,719	448,045	409,967	369,832
Other Income	1,166,919	1,163,055	1,283,534	997,837	1,076,719	1,061,475	892,911	776,825	730,218	974,051
Other Expenses Net of Interest	480	480	548	12,827	9,227	110,191	351,385	180,086	92,215	78,843
Net Revenues	\$ 1,758,919	\$ 1,549,047	\$ 1,985,258	\$ 1,510,630	\$ 1,568,506	\$ 1,357,727	\$ 968,245	\$ 1,044,784	\$ 1,047,970	\$ 1,265,040
Debt Service on airport revenue bonds Principal Interest (a) Total Debt Service	\$ 695,000 352,351 \$ 1,047,351	\$ 670,000 376,376 \$ 1,046,376	645,000 399,533 1,044,533	615,000 427,431 1,042,431	595,000 447,777 1,042,777	575,000 468,291 1,043,291	140,000 350,508 490,508	300,000 309,198 609,198	285,000 324,832 609,832	270,000 339,259 609,259
Coverage ratio * (Revenues/Debt Service)	1.68	1.48	1.90	1.45	1.50	1.30	1.97	1.72	1.72	2.08
* Does not include amour held in bond reserves	nts \$ 1,058,760	\$ 1,058,760	\$ 1,061,800	\$ 1,061,800	\$ 1,067,754	\$ 1,067,754	\$ 1,067,754	\$ 642,683	\$ 633,819	\$ 625,400

Source: Tri-Cities Airport Commission Activity Reports

## Tri-Cities Regional Airport, TN/VA TABLE 11: Ratios of Outstanding Debt and Debt Service Last Ten Fiscal Years (unaudited)

	2	2010	2	.009	2	800	2	2007		2006		2005		2004		2003	2	.002	2	.001
Outstanding Debt Per Enplaned Passenger																				
Outstanding Debt: Airport Revenue Bonds	\$6,0	605,000	\$7,3	300,000	\$7,9	70,000	\$8,6	515,000	\$9	,230,000	\$9,	825,000	\$10	),400,000	\$5,2	240,000	\$5,5	540,000	\$5,8	325,000
Enplaned Passengers	20	2,014	210	0,431	213	,081	20!	5,295	22	26,996	23	6,734	20	02,882	20	0,548	198	3,483	230	0,832
Outstanding Debt Per Enplaned Passenger	\$	33	\$	35	\$	37	\$	42	\$	41	\$	42	\$	51	\$	26	\$	28	\$	25
Debt Service Principal Interest Total Debt Service	;	695,000 352,351 <b>047,351</b>	3	570,000 876,376 <b>946,376</b>	3	45,000 99,533 <b>44,533</b>		615,000 427,431 <b>042,431</b>		595,000 447,777 <b>,042,777</b>		575,000 468,291 <b>043,291</b>		140,000 350,508 <b>490,508</b>	;	300,000 309,198 <b>509,198</b>	3	285,000 324,832 <b>09,832</b>	3	270,000 339,259 <b>.09,259</b>
Operating expenses Total Expenses		101,080 <b>148,431</b>		131,972 <b>78,348</b>		15,059 <b>59,592</b>		415,312 <b>157,743</b>		,484,486 <b>,527,263</b>		333,989 <b>377,280</b>		1,902,809 5 <b>,393,317</b>	,	784,038 <b>393,236</b>		294,485 <b>204,317</b>		660,860 2 <b>70,119</b>
Ratio of debt service to Total Expenses	1	7.0%	1	6.2%	16	o.2%	1	6.1%		16.0%	1	6.4%		9.1%	1	1.3%	1;	2.4%	1	4.3%
Debt Service per Enplaned Passenger	\$	5.18	\$	4.97	\$	4.90	\$	5.08	\$	4.59	\$	4.41	\$	2.42	\$	3.04	\$	3.07	\$	2.64

Airline

# Tri-Cities Regional Airport, TN/VA TABLE 12: Passenger Facility Charges Last Ten Fiscal Years (unaudited) (ACCRUAL BASIS)

Allegiant Air	\$ 160,690	171,223	92,092	-	-	-	-	-	-	-
Delta	393,130	320,918	387,486	\$ 291,228	\$ 314,364	\$ 340,036	\$ 267,296	\$ 273,782	\$ 256,715	\$ 305,113
US Airways	204,014	212,194	238,354	156,214	165,297	170,816	159,186	182,179	198,460	224,846
Northwest	4,328	62,851	88,540	54,197	68,139	73,406	67,645	49,249	41,619	38,424
American	2,280	-	-	833	-	15,923	15,866	19,691	11,913	-
United	18,408	-	-	-	-	20,400	18,014	-	11,987	56,719
Other	7,647	76,296	26,185	36,384	35,292	7,962	9,483	10,514	9,628	12,539
Total PFC Revenue	\$ 790,497	843,482	832,657	538,856	583,092	628,543	537,490	535,415	530,322	637,641
Interest Earned	14,211	11,536	10,142	10,077	11,063	6,270	1,820	4,943	11,520	36,039
Total PFC Related Revenue	\$ 804,708	855,018	842,799	548,933	594,155	634,813	539,310	540,358	541,842	673,680
			_							_
Enplaned Passengers	202,014	210,431	213,081	205,295	226,996	236,734	202,882	200,548	198,483	230,832
% of Passengers	89.1%	91.3%	89.0%	90.8%	88.9%	91.9%	90.7%	91.4%	91.5%	94.6%

Source: PFC Quarterly Reports

### 3

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 13:

## Customer Facility Charges Last Eight Fiscal Years (unaudited) (ACCRUAL BASIS)

Rental Car	2010	2009	 2008	 2007	 2006	 2005	 2004	2003
Alamo	\$ 28,413	\$ 21,413	\$ 22,484	\$ 22,701	\$ 21,609	\$ 18,938	\$ 15,120	\$ 1,074
Avis	79,902	66,276	80,675	85,176	90,804	88,825	91,878	50,082
Budget	72,729	67,508	64,267	59,374	63,441	51,221	46,014	29,082
Hertz	76,833	61,866	79,555	87,059	95,508	94,649	90,138	48,768
National	 49,140	 36,666	44,247	41,027	45,164	42,321	 50,526	33,792
Total CFC Revenue	\$ 307,017	\$ 253,729	\$ 291,228	\$ 295,337	\$ 316,526	\$ 295,954	\$ 293,676	\$ 162,798
Interest Earned	 2,706	 4,451	 5,361	 6,486	 6,548	 2,265	 97	29
Total CFC Related Revenue	\$ 309,723	\$ 258,180	\$ 296,589	\$ 301,823	\$ 323,074	\$ 298,219	\$ 293,773	\$ 162,827
Amount per contract	\$ 9.00	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	\$ 6.00	\$ 6.00
Debt Service Payments	\$ 302,201	\$ 301,326	\$ 303,797	\$ 298,652	\$ 300,359	\$ 252,182	\$ 237,434	\$ -

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 14:

### Demographic Data - Population Last Ten Calendar Years (unaudited)

Calendar	Air Trade	
Year	Area	Tennessee
2009	576,196	6,296,254
2008	573,265	6,214,888
2007	569,644	6,156,719
2006	565,722	6,038,803
2005	493,023	5,962,959
2004	487,990	5,900,962
2003	485,884	5,689,283
2002	482,934	5,797,289
2001	485,132	5,740,021
2000	480,091	5,689,283

Source: U.S. Census Bureau

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 15:

### Demographic Data - Per Capita Income

### Last Ten Calendar Years (unaudited)

Calendar	Air Trade	
Year	Area	Tennessee
2008	30,287	35,098
2007	28,173	33,395
2006	26,884	32,172
2005	26,383	31,107
2004	24,429	28,641
2003	24,137	28,455
2002	23,473	27,671
2001	22,993	26,758
2000	22,302	25,946
1999	22,119	25,548
1998	21,201	24,437

Source: US Dept. of Commerce Bureau of Economic Analysis

2008 latest information available

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 16:

### Demographic Data - Unemployment Rate Percentage Last Ten Calendar Years (unaudited)

Calendar	Air Trade	
Year	Area	Tennessee
2008	7.0%	6.7%
2007	4.7%	4.8%
2006	4.7%	5.2%
2005	5.4%	5.6%
2004	5.5%	5.4%
2003	5.9%	5.7%
2002	4.7%	5.3%
2001	4.6%	4.7%
2000	4.5%	4.0%
1999	4.4%	4.0%

Source: US Bureau of Labor Statistics

## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 17:

### Demographic Data Top 10 Employers in Region (unaudited)

Rank	Company	Employees	Percentage	Industry
1	K-VA-T Food Stores, Inc.	12,500	20.9%	Retail Supermarkets
2	Mountain State Health Alliance	9,000	15.0%	Health Care
3	Wellmont Health Systems	7,000	11.7%	Health Care
4	Eastman Chemical Company	6,800	11.4%	Chemical, Fibers & Plastics
5	Alpha Natural Resources	3,600	6.0%	Mining
6	East Tennessee State University	2,514	4.2%	Higher Education
7	Wal-Mart	2,500	4.2%	Retail Supermarkets
8	Citi Cards	1,950	3.3%	Customer Service Call Center
9	James H. Quillen VA Medical Center	1,724	2.9%	Health Care
10	Sullivan County Dept of Education	1,646	2.7%	Public Education

Source: The Business Journal 2008 Book of Lists

### Tri-Cities Regional Airport, TN/VA TABLE 18:

### Full-Time Equivalent Employees by Department \* Last Ten Fiscal Years (unaudited)

### Fiscal Years Ending June 30

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Maintenance	9	9	8	9	9	9	7	9	8	8
Public Safety	14	16	17	17	15	17	16	17	17	16
Janitorial	6	9	10	9	9	10	10	10	10	11
Airport Services	2	2	3	3	3	3	3	3	3	3
Marketing	3	3	3	3	3	3	3	3	3	3
Air Cargo & Trade Dev	1	1	1	2	3	3	3	3	0	0
Administration	9	10	10	9	10	10	9	8	8	8
Total Full-Time Employees	44	50	52	52	52	55	51	53	49	49

	<u>2010</u>	2009	<u>2008</u>
* - Part-time Employees			
Ground Handling Services	10	11	11
Access Control	6	6	6
Airport Services	1	1	1
Maintenance	0	0	2
Public Safety	2	0	0
Janitorial	1	0	0
Admin	1	0	0
Total Part-Time Employees	21	18	20

Based on current active employees as of June 30, 2010.

Source: Tri-Cities Airport Commission Payroll Records

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 19: Insurance in Force (unaudited)

### Insurance in Force (unaudited) June 30, 2010

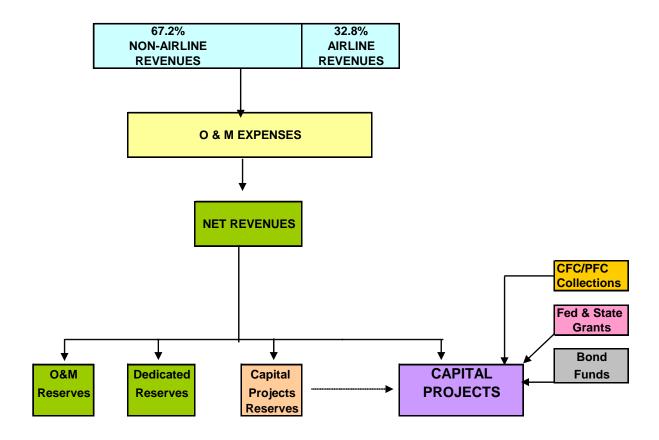
		<b>Expiration</b>		
Type of Policy	Policy Insurer	Date	Policy Limit	Risk Coverage
Airport Liability Excess Liability	ACE ACE	3/31/2011 3/31/2011	\$50,000,000 \$25,000,000	General Liability Over \$1M for Auto & \$1M Employment Liability
Automobile	Cincinnati Ins. Co.	3/31/2011	\$1,000,000	Bodily Injury and Property Damage, Comp/Collision, Non-owned vehicles
Property	Cincinnati Ins. Co.	3/31/2011	\$35,633,937	Buildings , contents, flood, earthquake.
Personal Property	Cincinnati Ins. Co.	3/31/2011	\$1,583,618	
Business Income	Cincinnati Ins. Co.	3/31/2011	\$1,000,000	Loss of Business
Employee Liability	Cincinnati Ins. Co.	3/31/2011	\$1,000,000	Employee Benefits Liability
Equipment	Cincinnati Ins. Co.	3/31/2011	\$1,887,719	
Public Officials	AIG/National Union AIG/National Union		\$5,000,000 \$5,000,000	Airport Commissioners Employment Practices
Crime/Fidelity	Cincinnati Ins. Co.	3/31/2011	\$250,000	Faithful Performance Computer Fraud
Worker's Comp	USAIG/Liberty Mutual USAIG/Liberty Mutual	3/31/2011 3/31/2011	By Law	Employer's liability Employee bodily injury
Health/Medical	United Heatlhcare	12/31/2010		Medical/Rx/Vision
Dental	Delta Dental of TN	12/31/2010		Dental
Life	MetLife	12/31/2010		Life/AD&D
Voluntary Products	Met Life USAble AFLAC	12/31/2010		S/T, L/T disability, additional life, dependent coverage, cancer & accident

# Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 20: Captial Asset Allocation and Funding Last Ten Fiscal Years

SOURCE OF FUNDS	FY 2010	FY 2009	FY 2008	FY 2007	FY 2006	FY 2005	FY 2004	FY 2003	FY 2002	FY 2001
Federal Funds	\$ 5,170,594	\$ 5,096,784	\$ 3,305,742	\$ 2,154,764	\$ 6,318,155	\$ 1,819,123	\$ 2,876,129	\$ 1,863,803	\$ 5,944,725	\$ 3,666,729
State Funds	1,603,422	2,388,604	1,024,520	912,330	1,248,508	747,610	520,812	310,637	351,885	659,008
Local Funds	-	-	-	-	80,164	105,271	2,325	435	-	-
Other Funds	-	-	-	-	-	-	-	-	-	-
Bond Funds	-	-	-	-	1,907,957	1,739,203	-	-	-	2,688,434
Airport Funds	1,378,032	731,117	115,783	283,444	244,472	942,984	619,807	445,327	739,736	285,353
TOTAL SOURCE OF FUNDS	\$ 8,152,048	\$ 8,216,505	\$ 4,446,045	\$ 3,350,538	\$ 9,799,256	\$ 5,354,191	\$ 4,019,073	\$ 2,620,202	\$ 7,036,346	\$ 7,299,524
USE OF FUNDS										
Land	\$1,007,132	\$700,492	\$719,530	1,523,645	1,601,557	-	611,693	(15,284)	117,103	1,688,136
Construction-In-Progress	460,791	6,573,883	2,104,451	(4,528,067)	1,027,243	3,517,343	(323,740)	(6,758,857)	135,436	4,155,214
Runways, Roads, etc.	6,342,221	494,802	87,479	4,506,185	1,542,944	231,568	3,083,562	8,303,199	509,902	111,377
Parking Lot	-	34,359	1,245,403	56,150	963,614	1,333,911	403,323	-	-	117,499
Terminal Building	11,359	123,285	63,017	846,523	58,494	140,503	37,116	190,865	5,554,106	(11,446)
Other Buildings	124,262	-	53,630	586,946	3,788,505	82,417	-	-	404,138	472,977
Equipment and Vehicles	91,046	235,252	172,535	359,156	786,899	48,449	207,119	900,279	315,661	765,767
Master Plans	115,237	54,432			30,000					
TOTAL USE OF FUNDS	\$ 8,152,048	\$ 8,216,505	\$ 4,446,045	\$ 3,350,538	\$ 9,799,256	\$ 5,354,191	\$ 4,019,073	\$ 2,620,202	\$ 7,036,346	\$ 7,299,524

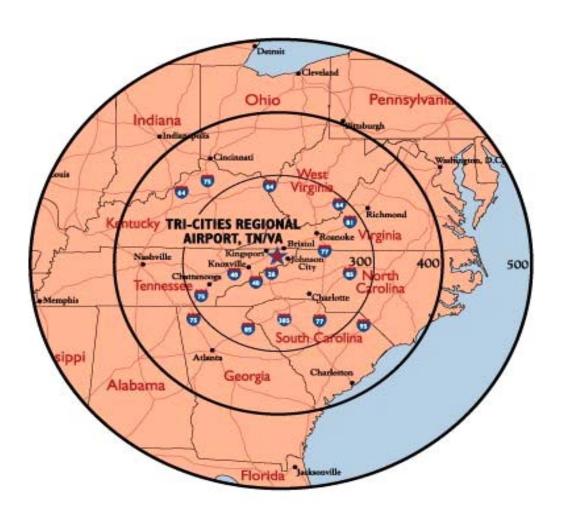
The following chart shows the flow of Airport revenues.

## Tri-Cities Airport Commission TABLE 21: Flow of Funds



# Tri-Cities Airport Commission TABLE 22: Location of Airport

Tri-Cities Regional Airport is centrally located between the cities of Bristol, Tennessee; Bristol, Virginia; Kingsport, Tennessee; and Johnson City, Tennessee. The Airport serves Northeast Tennessee, Southwest Virginia, North Carolina and Kentucky.



## Tri-Cities Airport Commission Tri-Cities Regional Airport, TN/VA TABLE 23:

### Capital Asset Information as of June 30, 2010

Land & Facilities	1,280 acres of lan	d and 89 acres in	n easements
-------------------	--------------------	-------------------	-------------

Elevation: 1,519 feet above mean sea level

Airport Code: TRI = FAA or IATA code (ICAO code = KTRI)

Runways: ILS Instrument Runway 5/23 - 8,000 feet x 150 feet (Category II)

Secondary Runway 9/27 - 4,442 feet x 150 feet

Terminal: Airlines 28,471 sf

 Concessions
 13,787 sf

 Public/Common
 34,681 sf

 Administration
 10,316 sf

 Mechanical
 15,366 sf

 Other Leaseable
 10,911 sf

 Total
 113,532 sf

Number of Passenger Gates
 Number of Loading Bridges
 Number of Concessionaires
 Number of Rental Car Agencies

Apron: Commercial Airlines 100,200 sq yds

Cargo Airlines 174,000 sq ft FBO 57,800 sq yds

Parking Spaces: Long-Term 923

 Short-Term
 185

 Surface Overflow
 207

 Metered
 21

 Employee
 103

 Ground Transportation
 157

 Total Parking Spaces
 1,596

 Air Cargo Logistics Center
 13,000 sq ft

International: U.S. Customs Station No. 2027

Foreign Trade Zone No. 204

Tower: TRACON Open: 6:00 am - 11:59 pm 365 days per year

FBO: Tri-City Aviation, Inc. 85,000 sq ft Hangar

12,000 sq ft Climate Controlled Hangar

21 Tie-Downs & 12 Plane Ports 10,000 sq ft FBO Terminal

Corporate: 4 Hangars

Cargo:

Fuel Facilities: 15,000 gallon AVGAS 100 LL

40,000 gallon Jet A

### Compliance

- Internal Control and Compliance Section
- Independent Auditors' Report on Compliance
- Schedule of Findings and Questionable Costs
- Passenger Facility Charges Section



Internal Control &

**Compliance Section** 







CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

REGIONAL EXPERTISE - LOCAL SERVICE

American Institute of Certified Public Accountants

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Commissioners of the Tri-Cities Airport Commission P.O. Box 1055 Blountville, Tennessee 37617

We have audited the financial statements of the Tri-Cities Airport Commission (the Commission) as of and for the year ended June 30, 2010, and have issued our report thereon dated November 19, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control over Financial Reporting

In planning and performing our audit, we considered the Commission's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Tri-Cities Airport Commission Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

Page 2

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of Tri-Cities Airport Commission, in a separate letter dated November 19, 2010.

This report is intended solely for the information and use of the management, the finance committee, the Commission and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Blackburn, Chillen de Sterall, PCC BLACKBURN, CHILDERS & STEAGALL, PLC

November 19, 2010





CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

REGIONAL EXPERTISE - LOCAL SERVICE

American Institute of Certified Public Accountants

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Honorable Commissioners of the Tri-Cities Airport Commission P.O. Box 1055 Blountville, Tennessee 37617

#### Compliance

We have audited the compliance of the Tri-Cities Airport Commission (the Commission) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that could have a direct and material effect on each of the Tri-Cities Airport Commission's major federal programs for the year ended June 30, 2010. The Commission's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the Commission's management. Our responsibility is to express an opinion on the Commission's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Commission's compliance with those requirements.

In our opinion, the Tri-Cities Airport Commission complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010.

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Tri-Cities Airport Commission Independent Auditors' Report on Compliance

Page 2

#### Internal Control over Compliance

Management of the Commission is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Commission's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the Finance committee, the Commission, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Blackburn, Childres & STEAGALL, PLC

November 19, 2010

#### TRI-CITIES AIRPORT COMMISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS JUNE 30, 2010

#### Summary of Auditors' Results

- 1. The auditors' report expresses an unqualified opinion on the financial statements of the Tri-Cities Airport Commission.
- 2. There were no significant deficiencies on the Airport's internal control disclosed during the audit of the financial statements.
- 3. No instances of noncompliance material to the financial statements of the Tri-Cities Airport Commission were disclosed during the audit.
- 4. There were no significant deficiencies noted on the major federal award programs.
- 5. The auditors' report on compliance for the major federal award programs for the Tri-Cities Airport Commission expresses an unqualified opinion. All funds paid and property or services transferred were paid in a manner consistent with 49 U.S.C. paragraph 47107(b) and FAA's Policy and Procedures regarding the use of airport revenue.
- 6. There were no audit findings relative to the major federal award programs.
- 7. The program tested as a major program was the Airport Improvement Program CFDA #20.106.
- 8. The threshold for distinguishing Types A and B programs was \$300,000.
- 9. Tri-Cities Airport Commission was determined to be a low risk auditee.

#### **Financial Statement Findings**

There were no financial statement findings.

#### Findings and Questioned Costs - Major Federal Award Programs Audit

There were no findings and questioned costs in regard to the major federal award programs audit.

Passenger Facility
Charges Section







CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

REGIONAL EXPERTISE - LOCAL SERVICE

American Institute of Certified Public Accountants

### INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO THE PASSENGER FACILITY CHARGE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE

To the Honorable Commissioners of the Tri-Cities Airport Commission P.O. Box 1055 Blountville, TN 37617

#### Compliance

We have audited the compliance of Tri-Cities Airport Commission (the "Commission"), with the compliance requirements described in the *Passenger Facility Charge Audit Guide for Public Agencies*, issued by the Federal Aviation Administration (the "Guide") for its passenger facility charge program for the year ended June 30, 2010. Compliance with the requirements of laws and regulations applicable to its passenger facility charge program is the responsibility of the Commission's management. Our responsibility is to express an opinion on the Commission's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the Guide. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above that could have a direct and material effect on the passenger facility charge program occurred. An audit includes examining, on a test basis, evidence about the Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Commission's compliance with those requirements.

In our opinion, the Commission complied, in all material respects, with the requirements referred to above that are applicable to the passenger facility charge program for the year ended June 30, 2010.

#### **Internal Control Over Compliance**

In planning and performing our audit, we considered the Commission's internal control over compliance with the requirements of laws and regulations pertaining to the passenger facility charge program as a basis for designing our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on the internal control over compliance in accordance with the Guide. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over compliance with the requirements of laws and regulations pertaining to the passenger facility charge program.

Tri-Cities Airport Commission Page 2

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over compliance with the requirements of laws and regulations pertaining to the passenger facility charge program was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance with the requirements of laws and regulations pertaining to the passenger facility charge program that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance with the requirements of laws and regulations pertaining to the passenger facility charge program that we consider to be material weaknesses, as defined above.

#### Schedule of Passenger Facility Charges, Investment Income, and Related Expenditures

We have audited the financial statements of the Commission as of and for the year ended June 30, 2010 and have issued our report thereon dated November 19, 2010. Our audit was performed for the purpose of forming an opinion on the financial statements taken as a whole.

The accompanying schedule of passenger facility charges, investment income, and expenditures is presented for purposes of additional analysis as specified in the Guide and is not a required part of the financial statements. This schedule is the responsibility of the management of the Commission. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

This report is intended solely for the information of the Commissioners, management, and the Federal Aviation Administration and is not intended to be and should not be used by anyone other than these specified parties.

Blackburn, Childres & STEAGALL, PLC

November 19, 2010

#### TRI-CITIES AIRPORT COMMISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS PASSENGER FACILITY CHARGE PROGRAM JUNE 30, 2010

#### I. Summary of Auditors' Results

- i. An unqualified report was issued on the financial statements of the Tri-Cities Airport Commission.
- ii. No instances of noncompliance were disclosed by the audit on the Commission's financial statements.
- iii. An unqualified opinion was issued on compliance for the passenger facility charge program.
- II. There were no findings related to the financial statements which are required to be reported in accordance with *Government Auditing Standards*.
- III. There were no findings related to the passenger facility charge program.

#### TRI-CITIES AIRPORT COMMISSION SCHEDULE OF PASSENGER FACILITY CHARGES, INVESTMENT INCOME AND RELATED EXPENDITURES For the Year Ended June 30, 2010

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total	
Cash Balance, July 1, 2009					\$	668,155
Passenger Facility Charges Investment Income Disbursements	249,242 593 (38,320)	197,989 5,737 (108,515)	171,302 4,663 (129,175)	189,817 3,251 (581,084)		808,350 14,244 (857,094)
Cash Balance, June 30, 2010						633,655
Receivable June 30, 2010						120,913
Restricted PFC Funds					\$	754,568